

Yukon Economic Development Authority Agenda

Centennial Building - 12 South 5th Street

September 18, 2014 – 4:00 p.m.

The City of Yukon strives to accommodate the needs of all citizens, including those who may be disabled. If you would like to attend this Council meeting but find it difficult to do so because of a disability or architectural barrier, please contact City Hall at 354-1895. We will make a sincere attempt to resolve the problem. If you require a sign-language interpreter at the meeting, please notify City Hall, 500 West Main, by noon, September 17, 2014.

Call to Order: Ray Wright, Chairman

Roll Call: Ray Wright, Chairman
John Nail, Vice-Chairman
John Alberts
Mike Geers
Rena Holland
Ken Smith
Tara Peters

1. Consider approving the minutes of the August 28, 2014 Regular meeting.

ACTION _____

2. Consider approving Resolution No. 2014-19, a Resolution authorizing the adoption of the City of Yukon's Purchasing Ordinance establishing accounting procedures and expenditure limitations for the Yukon Economic Development Authority.

ACTION _____

3. Review and discuss a preliminary draft of the Authority By-Laws; 09.15. 2014.

4. Report from Executive Director and Related Discussion/Questions.

A. Report on FY 2014-2015 TIF revenue collections

B. Update on results of the Community Design Study for the Frisco Road Retail Development

C. Report on second meeting with I-40 Properties, LLC

5. Informational Material

A. Updated Hotel/Motel Tax Collections Report; FY 2014-2015 (handout)

B. Municipalities welcome eager-to-grow retailers; September 2014; SCT

C. Reminder of OEDC Annual Training Meeting; October 9-10, 2014

6. Setting the date for the next Regular Economic Development Meeting for October 16, 2014 at 4:00 p.m., in the Council Chambers of the Centennial Building, 12 S. Fifth St.

7. Adjournment

Yukon Economic Development Authority August 28, 2014

The Yukon Economic Development Authority met in regular session on August 28, 2014 at 3:00 p.m. in the Council Chambers of the Centennial Building, 12 South Fifth Street, Yukon, Oklahoma.

ROLL CALL: (Present) Mike Geers
 Ken Smith
 John Nail, Vice-Chairman
 Tara Peters
 John Alberts (Absent)
 Rena Holland
 Ray Wright, Chairman

OTHERS PRESENT:

Grayson Bottom, City Manager	Mike Segler, City Attorney
Leslie Batchelor, Attorney	Doug Shivers, City Clerk
Gary Cooper, Technology Director	Amy Phillips, Administrative Assistant
Sara Hancock, Deputy City Clerk	

1. Consider approving the minutes of the July 24, 2014 Regular meeting

The motion to approve the minutes of the July 24, 2014 Regular meeting, was made by Mike Geers and seconded by John Nail.

The vote:

AYES: Nail, Geers, Smith, Peters, Holland, Wright

NAYS: None

VOTE: 6-0

MOTION CARRIED

2. Discuss and set the date and time for the next and future regular Yukon Economic Development Authority meetings.

The trustees discussed various options for alternative meeting times.

Ken Smith made the motion to set the third Thursday at 4pm as the next and future regular Yukon Economic Development Authority meetings and seconded by Mike Geers.

The vote:

AYES: Holland, Peters, Wright, Geers, Smith, Nail

NAYS: None

VOTE: 6-0

MOTION CARRIED

3. Progress report on results of the Community Design Study for the Frisco Road Retail Development; Asa Highsmith, Project Manager.

Asa Highsmith introduced Sam Day. Mr. Day presented a power point presentation regarding the Design Survey. There were 630 responses, which was very impressive. He discussed multi-use purposes for parking lots. Mr. Wright asked, if the City was going to change Parking Ordinances. Mr. Bottom stated the work is in the City Attorney's office. The review will take two to three Study Sessions for the City Council to fully consider. Mr. Day continued discussion of survey findings. He stated the best investment is street trees. Furthermore, the citizens preferred entertainment, restaurants and shopping, which needs to be entertaining, such as Farmers and Flower Markets. They prefer local business over chains. Survey also showed a demand for residential locations above shops.

Mr. Smith was shocked at numbers. He was excited about public agreement. Mr. Nail exited meeting at 3:20pm. Mr. Wright stated survey results helps city position. It is a great tool to get what we want. Mr. Bottom thanked them for the work.

4. Report from General Manager/ Executive Director and Related Discussion/Questions

- A. Fully executed Resolution 2014-15 executing Project Agreement No. 30715(04) by and between**
- B. the City of Yukon and the Oklahoma Department of Transportation**
- C. Review of Heath Center Parkway construction plans**
- D. Report on initial meeting with I-40 Properties, LLC (Leslie Batchelor)**

Mr. Bottom stated about a month ago, there was a monumental agreement to construct and move up the Frisco Road Interchange. City Council has approved the engineering in two phases. It will take approximately 18 to 24 months to construct. It moved bid letting up by two and a half years. Mr. Wright questioned five year range. Mr. Bottom stated this will replace some funding holes in the ODOT eight year plan.

Mr. Bottom directed the members to the provided drawing of Health Center Parkway. Mr. Segler gave update of land acquisition. There is one owner not willing to donate. Appraisal was done, but the owner felt it was too low. We could condemn, which would allow us to enter. However, it would be friendlier and easier to agree to terms. Mr. Wright asked if hospital land works with traffic circle. Mr. Bottom stated yes. Mr. Segler anticipates recommendation to City Council soon, but not by the September 2 meeting.

Mrs. Batchelor stated they will have a meeting when Mr. Mitchell gets back. The letter she has attached lays out the initial process. Meeting is important, because early plans often premature and take on finality. There are many options for developers, but need to understand survey. Mr. Wright asked, if they would be receptive to our wants. Mrs. Batchelor stated very receptive. Call with Charles Hodges didn't go well. The City needs to think about how to ensure vision is carried

out. They may sell off individual pieces. Mr. Wright stated we have to do something that carries with ground. Mrs. Batchelor stated she and Mr. Mitchell intend to carry vision of YEDA to them. Article provided is good summary of current extremes, it is a market driven approach.

5. Informational Material (included in packet)

A. Updated Hotel/Motel Tax Collections Report; FY 2014-2015

B. YEDA Timeline; August 06, 2013-current.

C. Announcement of New Quarterly Business Magazine, *Oklahoma: The State of Success*; provided by the Oklahoma Department of Commerce

D. OEDC Annual Training Meeting; October 9-10, 2014

Mr. Bottom stated the Hotel/Motel Tax is very positive, both amount and trend. Mr. Wright asked about Fairfield opening. Mr. Bottom stated open and full.

Mr. Smith stated timeline was an interesting read. Mr. Wright thanked advisors.

Mr. Bottom stated magazine was another resource. The Department of Commerce usually tracks jobs, this is retail.

No comments were made on OEDC item.

Mr. Wright reminded everyone the next meeting is September 18, 2014 at 4:00pm.

6. Adjournment

RESOLUTION NO. 2014-19

RESOLUTION AUTHORIZING THE ADOPTION OF THE CITY OF YUKON'S PURCHASING ORDINANCE ESTABLISHING ACCOUNTING PROCEDURES AND EXPENDITURE LIMITATIONS FOR THE YUKON ECONOMIC DEVELOPMENT AUTHORITY.

WHEREAS, the City of Yukon has adopted the Frisco Road Economic Development Plan which contemplates the creation of an attractive mixed-use commercial center south of I-40 and Frisco Road; and

WHEREAS, YEDA is authorized and designated to carry out those provisions of the Project Plan and to exercise all powers necessary or appropriate thereto as provided under the Oklahoma Local Development Act, 62 O.S. 850; and

WHEREAS, the City of Yukon and YEDA entered into a Memorandum of Understanding in June 2014 that defines the obligations and responsibilities of the parties; and

WHEREAS, YEDA must maintain the apportionment fund and the collection of any and all sales tax, use tax, and hotel tax revenues for the Frisco Road TIF District and Project Plan.

NOW, THEREFORE, BE IT RESOLVED by the Chairman and the Authority Trustees:

1. That the City's Purchasing Ordinance, Sections 2-216 through 2-227 shall be used for all purchases of supplies, materials, equipment, and services made through the office of the Executive Director.
2. That City Council approval shall be required for every contract or purchase that is valued at more than \$25,000.00.

APPROVED, this 18th day of September 2014, by the Trustees of the Yukon Economic Development Authority.

Ray Wright, Chairman

Doug Shivers, City Clerk

Yukon, Oklahoma, Code of Ordinances >> PART II - CODE OF ORDINANCES >> Chapter 2 -
ADMINISTRATION >> ARTICLE V. - PROCUREMENT AND SALES >> DIVISION 2. PURCHASES >>

DIVISION 2. PURCHASES ⁽⁹⁾

Sec. 2-216. Definitions.

Sec. 2-217. By whom made.

Sec. 2-218. When council approval required.

Sec. 2-219. General procedure.

Sec. 2-220. Purchasing program.

Sec. 2-221. Purchasing agent.

Sec. 2-222. Purchasing procedures.

Sec. 2-222.1. Open market procedures.

Sec. 2-223. Bid procedures.

Sec. 2-224. Ineligible vendors.

Sec. 2-225. American, Oklahoman, and Yukon preferences.

Sec. 2-226. Conflicts of interest.

Sec. 2-227. Miscellaneous requirements.

Secs. 2-228—2-240. Reserved.

Sec. 2-216. Definitions.

The following words, terms and phrases, when used in this division, shall have the meanings ascribed to them in this section, except where the context clearly indicates a different meaning:

Contractual services means services performed for the city by persons not in the employment of the city, and may include the use of equipment or the furnishing of commodities in connection with such services under express or implied contract. Contractual services shall include travel; freight; express; parcel post; postage; telephone; telegraph; utilities; rents; printing and binding; repairs, alterations and maintenance of buildings, equipment, streets, bridges and other physical facilities of the city; and other services performed for the city by persons not in the employment of the city.

(Code 1975, § 2-19)

Cross reference— Definitions generally, § 1-2.

Sec. 2-217. By whom made.

All purchases of supplies, materials, equipment and contractual services for the offices, departments and agencies of the city government shall be made by the city manager or by other city personnel in accordance with purchase authorizations issued by the city manager.

(Code 1975, § 2-20)

Charter reference— Similar provisions, § 28.

Sec. 2-218. When council approval required.

Every contract for or purchase of supplies, materials, equipment or contractual services for more than \$25,000.00 shall require the prior approval of the city council, and under no circumstances shall such contract or purchase be made without first obtaining the approval of the council, except in the case of a bona fide emergency.

(Code 1975, § 2-21; Ord. No. 1042, § 1, 11-16-99; Ord. No. 1218, § 1, 2-19-08)

Charter reference— Council approval required for purchases and contracts exceeding an amount established by ordinance, § 28.

Sec. 2-219. General procedure.

- (a) All contractual services and expenditures for other services performed for the city by persons not in the employment of the city the estimated costs of which is \$25,000.00 or more, shall be purchased by competitive bidding procedures.
- (b) All contractual services and expenditures for other services performed for the city by persons not in the employment of the city the estimated costs of which is less than \$25,000.00, shall be made by open market procedures.

(Code 1975, § 2-22; Ord. No. 949, 6-4-96; Ord. No. 1042, § 1, 11-16-99; Ord. No. 1218, § 1, 2-19-08)

Charter reference— Authority of council to establish regulations for competitive bidding, § 28.

Cross reference— City manager, § 2-66 et seq.

Sec. 2-220. Purchasing program.

A purchasing program is established in concert with the desire to provide a cost effective and efficient government, to ensure that the city purchases without prejudice, and to obtain the maximum value for each dollar of expenditure in accordance with established quality standards.

(Code 1975, § 2-23)

Sec. 2-221. Purchasing agent.

- (a) The city manager, or his designee, shall be the city's purchasing agent, hereafter referred to as the agent.
- (b) The agent is authorized to purchase or contract for all supplies, services and equipment needed by the city in accordance with policies and procedures prescribed by the city council and such rules and regulations as the city manager shall adopt for the internal management and operation of the purchasing function.
- (c) The agent shall be responsible to:
 - (1) Procure products and contracts of the highest quality and at the least expense.
 - (2) Endeavor to obtain as full and open competition as possible.
 - (3) Establish rules and regulations as necessary to the purchasing operation.
 - (4) Make every reasonable and financially sound attempt to solicit bids and quotations, and purchase supplies, services and equipment from vendors located within the corporate limits of the city.
 - (5) Prescribe and maintain such forms needed to implement this division.
 - (6) Maintain documentation on all purchasing activities.
 - (7) Exploit the possibilities of buying in bulk so as to take full advantage of discounts.
 - (8) Procure all federal tax exemptions to which the city is entitled.
 - (9) Declare vendors as ineligible in accordance with the provisions of section 2-224

(Code 1975, § 2-24)

Cross reference— City manager, § 2-66 et seq.

Sec. 2-222. Purchasing procedures.

- (a) Except as provided in this division, no city officer or employee shall order the purchase of supplies, services, equipment or make any contract within the purview of this division other than through the agent. Any purchase order or contract, other than valid emergency purchases made in accordance with this division, that are contrary to the provisions of this purchasing program shall not be approved by the agent, nor shall the city be bound to pay for such purchases or contracts.
- (b) A purchase requisition must be submitted to the agent prior to the execution of any contract.
- (c) A purchase requisition must be submitted to the agent prior to any purchase of noncontractual supplies, services and equipment, unless:
 - (1) The purchase of an item is made under an approved blanket purchase order.
 - (2) The purchase of an item is made with petty cash funds, provided that the purchase does not exceed a total of \$25.00 and a blanket purchase order for the desired vendor does not exist.
- (d) Upon receiving a requisition, the agent shall comply with the following procedures:
 - (1) Reject or amend any purchase requisition that is not consistent with the provisions of this division or in the best interests of the city.
 - (2) If the purchase of supplies, materials is less than \$2,000.00 no special action is required.
 - (3) If the purchase of supplies, materials, equipment and contractual services is \$2,001.00 to \$24,999.00, apply open market procedures. Three phone quotes are required.
 - (4) If the purchase of supplies, materials, equipment and contractual services is \$25,000.00 or more, apply formal competitive bidding procedures.
- (e) The agent may issue a blanket purchase order (BPO) to purchase supplies, materials and equipment. There are two types of BPOs:
 - (1) An open BPO that is used to purchase supplies, materials and equipment of nominal value on an "as needed" basis from a vendor that is used frequently by the city. At the agent's discretion, an open order may be issued by department, remain in effect for up to one year and in an amount determined by the agent.
 - (2) A closed BPO is used for contracts for goods and services that are awarded after a competitive bidding process. The length of the purchase order shall not exceed one year, unless specified by the contract.

(Code 1975, § 2-25; Ord. No. 949, 6-4-96; Ord. No. 1042, § 1, 11-16-99; Ord. No. 1218, § 1, 2-19-08)

Sec. 2-222.1. Open market procedures.

- (a) All open market purchases shall, wherever possible, be based upon at least three price quotes.
- (b) The agent shall solicit price quotes for open market purchases and select the lowest and best quoting vendors subject to those considerations in sections 2-223(j)(1)–(7) inclusive, by any of the following three methods:
 - (1) By direct mail request to prospective vendors;
 - (2) By telephone; or

- (3) By public notice posted on the bulletin board of the city hall.
- (c) The agent shall keep a record of all open market orders and bids submitted in competition and such records shall be open to public inspection at all reasonable times.

(Ord. No. 949, 6-4-96)

Sec. 2-223. Bid procedures.

- (a) Unless noted as an exception below, any supply, service, equipment or contract that is valued at \$25,000.00 or more shall be subject to this competitive bidding process:
 - (1) Supplies, materials, equipment or contracts purchased through an officially recognized state purchasing agency bid are exempt. (Items listed in a "state contract" are examples of this exemption.) The agent, however, may initiate a formal bidding process if he believes a cheaper price may be obtained.
 - (2) Emergency purchases may be made if less than \$25,000.00, and when the purchase of supplies, materials or equipment are needed because a condition exists which would endanger the safety, health or welfare of the public and/or would cause extreme financial loss to the city. Purchases in excess of \$25,000.00 may be authorized by the council at an emergency, special or regular meeting.
 - (3) Contractual services (gas, electricity, telephone, cable television and the like) purchased from a public utility at a price or rate determined by the state corporation commission or other government authority or by an approved franchise agreement with the city.
 - (4) The competitive bidding provisions of this division may not apply to professional services provided by, but not limited to, attorneys, engineers, certified public accountants, financial underwriters, insurance agents or carriers for the purchase of insurance or loss control services, planners or other professional services exempted by the council.
 - (5) The competitive bidding provisions of this division shall not apply to the hiring of temporary employees, including contracts with firms, businesses, or other entities to provide temporary employment services for the city; provided that the contract or temporary employment relationship can be terminated at the will of the city, and without advance notice to the supplier of the temporary employee services; and provided that the city shall obtain at least three quotes over the telephone from vendors who have previously provided the city with evidence of state approved workers' compensation coverage indemnifying the city and the qualifying vendor with the lowest and best proposal shall be used. The city manager shall have the authority to enter into a contract on behalf of the city, provided that the provisions of this paragraph are met.
- (b) The agent shall ensure that the appropriate specifications and the request for bid package are prepared. The department requesting the purchase shall provide assistance to the agent necessary in the development of the specifications and bid package.
- (c) Every bid process shall begin with a public notice which shall be published in a newspaper of general circulation and posted at city hall.
- (d) The agent shall make a reasonable attempt to notify potentially interested vendors who are located within the city limits of the bid request.
- (e) All bids shall be submitted to the agent in a sealed envelope or packet that shall be identified as "SEALED BID" on the outside of the container. When the bid is received, the receiving party shall indicate the time, date and his initials on the bid container.

- (f) All bids shall be opened in public at the time and place stated in the public notice by the agent, or designee, and a city employee acting as a witness.
- (g) A tabulation of all bids received may be posted in the city hall for public inspection.
- (h) The city shall have the authority to reject the bid package or any and all bids and any part or provision of a bid or the bid proposal when it is deemed to be in the best interest of the city. The city also reserves the right to waive any irregularity of the bidding process. Additionally, the city has the authority to direct the readvertisement or resolicitation of any bid.
- (i) In the case of a tie, either bidder may be selected or the purchase may be divided among those tying, if it is advantageous to the city.
- (j) It is the responsibility of the agent to review and investigate all bids received and to make a recommendation to the city regarding the award to the lowest responsible bidder. In determining the lowest responsible bidder, the agent shall consider the following:
 - (1) The ability, capacity and skill of the bidder to perform the contract or provide the service required.
 - (2) Whether the bidder can perform the contract to provide the services promptly or within the required time periods without delay or interference.
 - (3) The quality of performance of previous contracts or services.
 - (4) The previous and existing compliance by the bidder with laws and ordinances of the city.
 - (5) The financial resources and the ability of the bidder to perform or provide the service.
 - (6) The quality, availability and adaptability of the supplies or services.
 - (7) Whether a bidder is entitled to receive a local preference in accordance with section 2-225
- (k) In the event annual purchases of like goods (meters, asphalt, etc.) is expected to exceed the \$2,000.00 or \$25,000.00 threshold the purchase shall be treated as subject to the \$2,000.00 open market or \$25,000.00 bid procedure requirements.

(Code 1975, § 2-26; Ord. No. 949, 6-4-96; Ord. No. 1042, § 1, 11-16-99; Ord. No. 1218, § 1, 2-19-08)

Sec. 2-224. Ineligible vendors.

- (a) The agent is authorized to declare a vendor as ineligible to receive any business from the city if the agent determines that the vendor:
 - (1) Has previously provided poor service to the city.
 - (2) Has previously provided products of poor quality or undesirable features to the city.
 - (3) Is not financially able to provide the product or service.
 - (4) Charges more than the bid or estimate, plus any change orders or amendments, states.
 - (5) Cannot provide the product or service that the city's specifications require.
 - (6) Cannot meet or provide the conditions, credentials, qualifications that the city's specifications require.
 - (7) Has a conflict of interest as stated in section 2-226
- (b) Ineligible vendors are banned from providing products, services and contracts to the city in accordance with the following timetable:

Action	Time Period
	3 months

First time declared ineligible	
Second time declared ineligible	6 months
Third time declared ineligible	1 year
Fourth time declared ineligible	Permanently
Action	Time Period
Conflict of interest	Until conflict ends

- (c) The council may permanently disqualify a vendor from providing products, services or contracts to the city if the council determines that such action would be in the best interest of the community.
- (d) An ineligible or disqualified vendor may appeal to the council for a change in status.
(Code 1975, § 2-27)

Sec. 2-225. American, Oklahoman, and Yukon preferences.

- (a) The city shall make a reasonable attempt to ensure that every purchased product or service is manufactured or assembled in the United States of America.
- (b) The city shall make a reasonable attempt to do business with state firms and purchase state-made products.
- (c) The city shall make a reasonable and economical attempt to purchase supplies, services, equipment or make contractual arrangements from firms located within the city.
- (d) The city reserves the right to grant local preference status to businesses located within the city, and award a bid, authorize a contract or make a purchase with the firm if its bid, estimation or listed price is no more than five percent higher than the bid, estimation or listed price of the lowest vendor.

(Code 1975, § 2-28)

Sec. 2-226. Conflicts of interest.

- (a) Any purchase order or contract within the purview of this division in which the agent or any officer or employee of the city is financially interested, directly or indirectly, shall be void, except the council shall have the authority to waive compliance with this section when it finds such action to be in the best interests of the city.
- (b) The agent and every council member, officer and employee of the city shall not directly or indirectly solicit any gift or accept or receive any gift, whether in the form of money, services,

loans, promises or any other form, under circumstances in which it could reasonably be inferred that the gift was intended to influence them, or could be reasonably expected to influence them, in the performance of their official duties, or was intended as a reward for any official action on their part.

(Code 1975, § 2-29)

Sec. 2-227. Miscellaneous requirements.

- (a) (1) Pursuant to the provisions of this section the purchasing agent may exempt from competitive bidding procedures a requisition for a sole source or sole brand acquisition.
- (2) In order to make a sole source or sole brand acquisition, when the acquisition exceeds \$2,000.00 and unless the acquisition is not otherwise exempted, the purchasing agent shall retain in the acquisition file an affidavit signed by the department director substantially in the following form:

SOLE SOURCE OR SOLE BRAND ACQUISITION AFFIDAVIT

Department _____
 Supplier Name _____
 Supplier Address _____
 Supplier Telephone _____

I hereby affirm that the acquisition pursuant to the provisions of the attached requisition or contract is very specialized or requires great expertise and to the best of my knowledge *(name of supplier)* is the only person or business entity which is singularly and peculiarly qualified to provide the acquisition, and if a product is the only brand or product which is singularly and peculiarly unique, for the following reasons:

The following is a brief description of all efforts which were made to verify that the services or products to be purchased pursuant to the provisions of the attached requisition or contract qualify as a sole source or sole brand acquisition:

I understand that the signing of this affidavit knowing such information to be false may subject me to punishment for perjury.

Department Director

STATE OF	
OKLAHOMA)
)SS.

COUNTY OF	
CANADIAN)

Subscribed and sworn to before me this
 _____ / _____ / _____ day of
 _____ / _____ / _____, 20_____.

 Notary Public

My commission expires:
 _____ / _____ / _____

- (3) Any person affirming the affidavit required by this subsection who knows the information to be false shall be deemed guilty of perjury and upon conviction punished pursuant to law. Upon conviction or upon entering a plea of nolo contendere pursuant to this paragraph, the person shall immediately forfeit his or her position and shall be ineligible for appointment to or employment in the service of the city.
- (4) Upon determination by the city manager that there are reasonable grounds to believe that a violation of this subsection has occurred, the manager shall send findings to the city attorney that support the determination. The city attorney shall review the findings and determine whether to investigate or prosecute the person.
- (5) Prior to submitting a requisition for a sole source or sole brand acquisition for payment, the purchasing agent shall document reasons or sole source or sole brand purchase is necessary and shall retain a written record for three years following the end of the fiscal year during which the sole source or sole brand acquisition was paid.
- (b) It is the city's policy not to endorse or permit an employee's name, position or the city's name to be used and/or advertised as supporting or endorsing a product or vendor.
- (c) The agent shall have the authority to require such bonds in cash or otherwise for such amount that he may deem sufficient to secure the execution and performance of a contract for furnishing goods or services for the best interests of the city.
- (d) No contract or purchase shall be subdivided to avoid the requirements of this division.
- (e) It is the intent of the city that all provisions contained in this division shall be in addition to state-mandated procedures, and that nothing in this division shall effect the applicability of those statutes.

(Code 1975, § 2-30; Ord. No. 1060, § 1, 7-6-00)

Secs. 2-228—2-240. Reserved.

FOOTNOTE(S):

— (9) —

Charter reference— Purchases, and sales, § 28: contracts for public improvements, § 29. (Back)

DRAFT

BY-LAWS
OF THE
YUKON ECONOMIC DEVELOPMENT AUTHORITY
YUKON, OKLAHOMA

The By-Laws of the Yukon Economic Development Authority, effective as of the ____th day of _____, 2014 shall be as follows:

ARTICLE I - THE AGENCY

Section 1. Name. The name of the Authority shall be the “Yukon Economic Development Authority.”

Section 2. Seal. The seal of the Authority shall be in the form of a circle and shall bear the name, “Yukon Economic Development Authority,” the words, “Seal,” and the name of the City, “Yukon, Oklahoma.”

Section 3. Office of Authority. The office of the Authority shall be at such place in the City of Yukon as the Trustees shall designate from time to time. The office of the Authority shall be the regular meeting place of the Authority.

ARTICLE II – OFFICERS

Section 1. Officers. The officers of the Authority shall be a Chair Trustee, Vice-Chair Trustee, Secretary of the Trustees, and an Assistant Secretary to the Trust.

Section 2. Chair Trustee. The Chair Trustee shall preside at all meetings of the Authority. Except as otherwise authorized by resolution of the Authority, the Chair Trustee shall sign all contracts, deeds, and other instruments made by the Authority. At each meeting, the Chair Trustee shall submit recommendations and information as he may consider proper concerning business affairs and policies of the Authority.

The Chair Trustee shall have general supervision of the administration of the Authority's business and affairs, subject to the direction of the Trustees. He shall be charged with the management of the Trust except as otherwise delegated by the Trustees to the General Manager and other employees of the Trust.

Section 3. Vice-Chair Trustee. The Vice-Chair Trustee shall perform the duties of the Chair Trustee in the absence or incapacity of the Chair Trustee; and in case of the resignation or death of the Chair Trustee, the Vice-Chair Trustee shall perform such duties as are imposed on the Chair Trustee until such time as a new Chair Trustee shall have been appointed.

Section 4. Secretary of the Trustees. The Secretary of the Trustees shall keep the records of the Trust, shall act as Secretary of the meetings of the Trust and record all votes, and shall keep a record of the proceedings of the Trust in a journal of proceedings to be kept for such purposes, and shall perform all duties incident to his office. He shall keep in safe custody the

Seal of the Authority and shall have the power to affix the Seal to all contracts and instruments authorized to be executed on behalf of the Trust.

He shall have the care and custody of all funds of the Authority and shall deposit the same in the name of the Trust in such bank or banks as the Trust may select. He shall have such authority in signing of orders and checks for the payment of money as the Trust may by resolution from time to time designate. He shall keep regular books of accounts of the Trust showing receipts and expenditures and shall render to the Trust an account of the transactions of the Trust and of the financial condition of the Trust when requested. He shall give such bond for the faithful performance of his duties as the governing body may designate. The secretary shall receive no compensation as such. The Secretary of the Trustees may authorize the General Manager and the other employees of the Trust to perform and assist in performing these duties and responsibilities.

Section 5. Assistant Secretary to the Trust. The Assistant Secretary to the Trust shall keep and maintain all records of financial transactions, and shall serve as the Secretary to the Trust in the absence of the Secretary to the Trust.

Section 6. Additional Duties. The officers of the Authority shall perform such other duties and functions as may from time to time be required by the governing body or by the By-Laws or rules and regulations of the Trust.

Section 7. Election or Appointment. The Chair Trustee, Vice-Chair Trustee, Secretary of the Trustees, and Assistant Secretary to the Trust shall be elected from the membership of the Trust by a simple majority vote of the members. The term of office shall be for the length of the Trustee's respective term.

Section 8. Vacancies. Should the office of Chair Trustee, Vice-Chair Trustee, Secretary , First Assistant Secretary, or Second Assistant Secretary become vacant, the Trust shall elect a successor from its membership at the next meeting and such election shall be for the unexpired term of said office.

Section 9. Additional Personnel. The Trust may from time to time employ such personnel as it deems necessary to exercise its power, duties and functions as prescribed by the Trust indenture.

ARTICLE III –MEETING

Section 1. Annual Meeting. The annual meeting of the Trust shall be held on the third Thursday of June at 4 p.m. at the regular meeting place of the Trust, unless another time or place is designated by the Chairman and contained in the meeting notice.

Section 2 Regular Meeting. Regular meeting of the Trust shall be held on the third Thursday of each month at 4 p.m. at the regular meeting place of the Trust, unless another time

or place is designated by the Chair Trustee and contained in the meeting notice. Should any such Thursday be a legal holiday, the meeting shall be held on the following Thursday at the same time and place.

Section 3. Special Meeting. The Chair Trustee, when he deems it expedient, and shall in any event upon the written request of two (2) members of the Trust, call a special meeting of the Trust for the purpose of transacting any business designated in the call. Where the call is made at the request of two (2) members, it shall designate any business for consideration specified by the requesting members. The call of a special meeting may be delivered to each member of the Trust or may be mailed to the business or home address of each member of the Trust at least two (2) days prior to the date of such special meeting. At each special meeting no business shall be considered other than that designated in the call. Notice of such meetings must be posted 48 hours in advance of the meeting.

Section 4. Quorum. The powers of the Trust shall be vested in the Trustees thereof in office from time to time. Four (4) Trustees shall constitute a quorum for the purpose of conducting its business and exercising its powers and for all other purposes, but a smaller number, except in regard to a called special meeting, may adjourn from time to time until a quorum is obtained. When a quorum is in attendance, action may be taken by the Trust upon a favorable vote of the majority of the Trustees present.

Section 5. Manner of Voting. The voting on all questions coming before the Trust shall be by roll call, the AYE's and NO's shall be entered upon the minutes of such meeting, except in case of elections when the vote may be by ballot.

ARTICLE IV – PROCUREMENT AND EXPENSES

Section 1. Purchasing Authorizations. All purchases of supplies, materials, equipment and services for the offices, departments and agencies of the Trust shall be made through the Executive Director, who shall serve as the Trust’s purchasing agent, in accordance with purchase authorizations and contract approvals issued by the Board of Trustees.

Section 2. City Approval for Certain Expenditures. Every contract for or purchase of supplies, materials, equipment or services for more than \$25,000.00 shall require the prior approval of the Yukon City Council, and under no circumstances shall such contract or purchase be made without first obtaining the approval of the council, except in the case of a bona fide emergency.

ARTICLE V –AMENDMENTS

Section 1. Amendment to By-Laws. The By-Laws of the Trust may be amended with the approval of at least four (4) of the Trustees at a regular or a special meeting.

Except by unanimous consent of all the Trustees, no proposed amendment to the By-

Laws shall be voted upon until the same shall have been reduced to writing, filed with the Secretary of the Trustees and read at the regular meeting immediately preceding the meeting at which the same is voted upon.

Passed and approved this _____th day of _____, 2014.

CHAIR TRUSTEE

ATTEST:

SECRETARY OF THE TRUSTEES

**YUKON ECONOMIC DEVELOPMENT AUTHORITY
FRISCO ROAD TIF PROJECTED BUDGET FY14-15**

Financial Activity Report - September 2014

TIF DISTRICT REVENUES

Account Number	Tax Revenue	2013-2014 Actual	2014-2015 Estimated	2014-2015 YTD Actual	2014-2015 Total
	Sales Tax	0	350,000.00	24,124.63	24,124.63
	Use Tax	0	30,000.00	0	0
	Hotel/Motel Tax	0	0	0	0
	Total	0	380,000.00		24,124.63

TIF DISTRICT EXPENDITURE

Account Number	Expenditure	2013-2014 Actual	2014-2015 Estimated	2014-2015 YTD Actual	Project Balance
	Public Improvements	0			
	Extension of Health Center Parkway		300,000.00		
	Total				25,000,000.00

	Development Assistance	0			
	NA				
	Total				10,000,000.00

	Project Implementation	0			
	*Professional Services - Review Prairie West Master Plan		30,000.00		
	Total				1,000,000.00

	Program Contingency	0			
	NA				
	Total				1,000,000.00

Total	330,000.00	37,000,000.00
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**YUKON ECONOMIC DEVELOPMENT AUTHORITY
FRISCO ROAD TIF PROJECTED BUDGET FY14-15**

Eligible Expenses

Project Number	Pending Obligation	2013-2014 Actual	2014-2015 Proposed	2014-2015 YTD Actual	Remaining Balance
30715(04) (ODOT)	Phase 1 design - I40/Frisco	0	750,000.00	0	0
30715(04) (ODOT)	Phase 2 design - I40/Frisco	0	965,000.00	0	0
30715(04) (ODOT)	Construction of I40/Frisco Road	0	5,600,000.00	0	0
E232.00 (City/Triad)	Engineering for Health Center Parkway/Prairie West Boulevard	0	124,560.00	0	0
	Total		7,439,560.00		



FINANCE DEPARTMENT

DATE: September 15, 2014
FROM: J. I. Johnson, City Treasurer
TO: Grayson Bottom, City Manager
RE: September 2014 Tax Receipts

Current Month Receipts

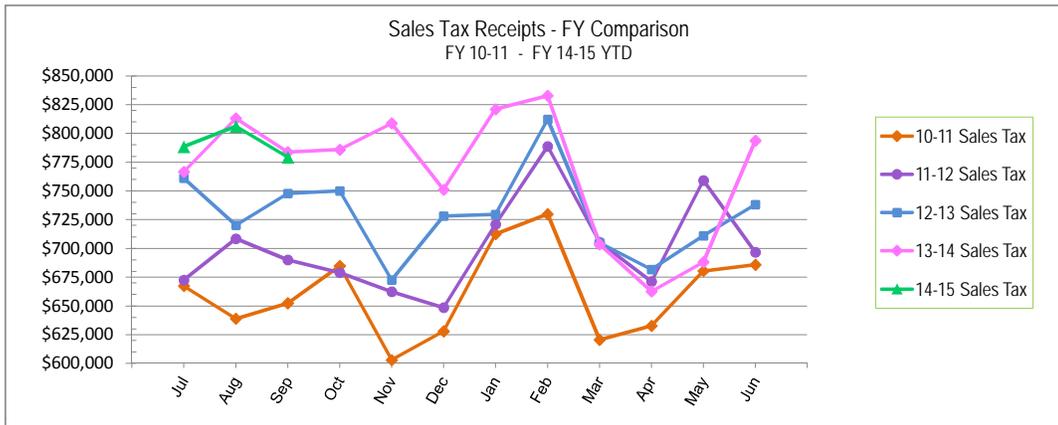
• Sales Tax	\$1,558,734.93
Same Month / Prior Year - Decrease	(0.56%) ↓
YTD-Same Mo / Prior Year - Increase	0.44% ↑
• Use Tax	\$131,672.86
Same Month / Prior Year - Decrease	(34.34%) ↓
YTD-Same Mo / Prior Year - Decrease	(70.62%) ↓
• Cigarette/Tobacco Tax	\$20,184.04
Same Month / Prior Year - Decrease	(10.75%) ↓
YTD-Same Mo / Prior Year - Decrease	(5.63%) ↓
• Excise Tax	\$4,006.49
Same Month / Prior Year - Increase	9.48% ↑
YTD-Same Mo / Prior Year - Increase	5.09% ↑
• TIF Transfer	\$24,124.63
TIF Transfer - YTD	\$24,124.63

Sales Tax Collections

FY 2014-2015

2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT											\$ INCR/(DECR)	% INCR/(DECR)	% INCR/(DECR)		
SALES MONTH	REC'D	GEN FUND	1996 ST CIP			POLICE RES	75%		FIRE RES	GEN FND RES	2007 ST CIP		FROM SAME MO	SAME MO	YTD-SAME MO
			3/4 CENT	PEST	75%		25%	1/4 CENT			TOTAL REC'D	PRIOR YEAR	PRIOR YEAR	FY 2013-2014	
MAY	07/09/2014	788,363.52	295,636.31	295,636.31	108,399.96	98,545.43	88,690.89	98,545.44	98,545.44	1,576,726.99	43,573.88	2.84%	2.84%		
JUNE	08/11/2014	806,127.40	302,297.76	302,297.76	110,842.49	100,765.91	90,689.33	100,765.92	100,765.92	1,612,254.74	(13,849.23)	-0.85%	0.94%		
JULY	09/09/2014	779,367.49	292,262.80	292,262.80	107,163.01	97,420.92	87,678.84	97,420.93	97,420.93	1,558,734.93	(8,843.79)	-0.56%	0.44%		
AUGUST															
SEPTEMBER															
OCTOBER															
NOVEMBER															
DECEMBER															
JANUARY															
FEBRUARY															
MARCH															
APRIL															
TOTAL		2,373,858.42	890,196.87	890,196.87	326,405.46	296,732.26	267,059.06	296,732.29	296,732.29	4,747,716.66	20,880.86				

TIF Transfer: 24,124.63 TIF Transfer-YTD: 24,124.63



Sales Tax Collections

FY 2013-2014

2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT											\$ INCR/(DECR)	% INCR/(DECR)	% INCR/(DECR)		
SALES MONTH	REC'D	GEN FUND	1996 ST CIP			POLICE RES	75%		FIRE RES	GEN FND RES	2007 ST CIP		FROM SAME MO	SAME MO	YTD-SAME MO
			3/4 CENT	PEST	75%		25%	1/4 CENT			TOTAL REC'D	PRIOR YEAR	PRIOR YEAR	FY 2012-2013	
MAY	07/08/2013	766,576.58	287,466.21	287,466.21	105,404.26	95,822.06	86,239.86	95,822.07	95,822.07	1,533,153.11	10,861.47	0.71%	0.71%		
JUNE	08/08/2013	813,052.02	304,894.49	304,894.49	111,794.63	101,631.49	91,468.35	101,631.50	101,631.50	1,626,103.97	185,679.75	12.89%	6.63%		
JULY	09/10/2013	783,789.39	293,921.01	293,921.01	107,771.02	97,973.66	88,176.30	97,973.67	97,973.67	1,567,578.72	71,750.99	4.80%	6.02%		
AUGUST	10/10/2013	785,904.93	294,714.34	294,714.34	108,061.90	98,238.10	88,414.30	98,238.11	98,238.11	1,571,809.81	71,601.37	4.77%	5.70%		
SEPTEMBER	11/12/2013	808,768.07	303,288.02	303,288.02	111,205.59	101,095.99	90,986.40	101,096.01	101,096.01	1,617,536.08	272,238.57	20.24%	8.38%		
OCTOBER	12/09/2013	751,029.33	281,635.99	281,635.99	103,266.51	93,878.65	84,490.80	93,878.66	93,878.66	1,502,058.60	45,665.48	3.14%	7.51%		
NOVEMBER	01/08/2014	820,976.68	307,866.24	307,866.24	112,884.27	102,622.07	92,359.87	102,622.08	102,622.08	1,641,953.29	183,010.92	12.54%	8.23%		
DECEMBER	02/07/2014	832,769.23	312,288.45	312,288.45	114,505.74	104,096.14	93,686.53	104,096.15	104,096.15	1,665,538.39	41,262.51	2.54%	7.45%		
JANUARY	03/07/2014	703,561.52	263,835.56	263,835.56	96,739.69	87,945.18	79,150.67	87,945.19	87,945.19	1,407,122.99	(2,605.48)	-0.18%	6.64%		
FEBRUARY	04/10/2014	662,654.82	248,495.55	248,495.55	91,115.02	82,831.84	74,548.67	82,831.85	82,831.85	1,325,309.60	(38,074.18)	-2.79%	5.76%		
MARCH	05/12/2014	688,143.18	258,053.68	258,053.68	94,619.67	86,017.89	77,416.10	86,017.89	86,017.89	1,376,286.30	(45,648.83)	-3.21%	4.96%		
APRIL	06/09/2014	793,733.45	297,650.03	297,650.03	109,138.33	99,216.67	89,295.01	99,216.68	99,216.68	1,587,466.84	111,042.08	7.52%	5.18%		
TOTAL		9,210,959.20	3,454,109.57	3,454,109.57	1,266,506.61	1,151,369.74	1,036,232.87	1,151,369.86	1,151,369.86	18,421,917.70	906,784.65				

★ Correction of Sales Tax collected from Jan 2008-Dec 2010 paid to City of Yukon in error by Mathis Brothers. Total amount to DEDUCT \$290,058.10 with \$145,029.05 deducted each month from April and May 2014 sales tax receipts.

Sales Tax Collections

FY 2012-2013

2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT											\$ INCR/(DECR)	% INCR/(DECR)	% INCR/(DECR)		
SALES MONTH	REC'D	GEN FUND	1996 ST CIP			POLICE RES	75%		FIRE RES	GEN FND RES	2007 ST CIP		FROM SAME MO	SAME MO	YTD-SAME MO
			3/4 CENT	PEST	75%		25%	1/4 CENT			TOTAL REC'D	PRIOR YEAR	PRIOR YEAR	PRIOR YEAR	
MAY	07/09/2012	761,145.85	285,429.68	285,429.68	104,657.53	95,143.22	85,628.90	95,143.23	95,143.23	1,522,291.64	177,312.91	13.18%	13.18%		
JUNE	08/08/2012	720,212.14	270,079.54	270,079.54	99,029.15	90,026.50	81,023.86	90,026.51	90,026.51	1,440,424.22	23,624.40	1.67%	7.28%		
JULY	09/07/2012	747,913.89	280,467.70	280,467.70	102,838.14	93,489.22	84,140.31	93,489.23	93,489.23	1,495,827.73	115,827.18	8.39%	7.65%		
AUGUST	10/15/2012	750,104.25	281,289.08	281,289.08	103,139.31	93,763.02	84,386.72	93,763.03	93,763.03	1,500,208.44	142,248.73	10.48%	8.35%		
SEPTEMBER	11/08/2012	672,648.78	252,243.28	252,243.28	92,489.19	84,081.09	75,672.98	84,081.09	84,081.09	1,345,297.51	20,598.64	1.55%	7.03%		
OCTOBER	12/06/2012	728,196.59	273,073.71	273,073.71	100,127.01	91,024.56	81,922.11	91,024.57	91,024.57	1,456,393.12	159,244.29	12.28%	7.87%		
NOVEMBER	01/08/2013	729,471.21	273,551.69	273,551.69	100,302.27	91,183.89	82,065.51	91,183.90	91,183.90	1,458,942.37	17,038.87	1.18%	6.86%		
DECEMBER	02/08/2013	812,137.97	304,551.73	304,551.73	111,668.95	101,517.23	91,365.52	101,517.24	101,517.24	1,624,275.88	46,841.30	2.97%	6.31%		
JANUARY	03/08/2013	704,864.26	264,324.09	264,324.09	96,918.81	88,108.02	79,297.23	88,108.03	88,108.03	1,409,728.47	(1,038.10)	-0.07%	5.59%		
FEBRUARY	04/08/2013	681,691.92	255,634.46	255,634.46	93,732.62	85,211.48	76,690.34	85,211.49	85,211.49	1,363,383.78	20,952.86	1.56%	5.20%		
MARCH	05/09/2013	710,967.59	266,612.84	266,612.84	97,758.02	88,870.94	79,983.85	88,870.95	88,870.95	1,421,935.13	(96,283.31)	-6.34%	4.06%		
APRIL	06/07/2013	738,212.41	276,829.64	276,829.64	101,504.18	92,276.54	83,048.89	92,276.55	92,276.55	1,476,424.76	83,069.27	5.96%	4.22%		
TOTAL		8,757,566.85	3,284,087.45	3,284,087.45	1,204,165.18	1,094,695.71	985,226.23	1,094,695.82	1,094,695.82	17,515,133.05	709,437.04				

★ October totals adjusted to reflect additional receipts for August 2012 Sales Tax Free Holiday (OTC advised this is usually included in Sep receipts)

IN MY OPINION

Municipalities welcome eager-to-grow retailers

By Lacy Beasley



Traditional economic development will tell you that people follow jobs, and retail follows people. Therefore, most municipalities' economic development efforts allocate resources to, and focus primarily on, recruiting high-paying jobs while allowing self-supporting retail growth. But struggling to find new jobs and offset decreasing budgets during the Great Recession, municipalities shifted their focus to retail growth. Retail brings new jobs, increased tax revenues and, most important, quality of place; the latter is a critical component of civic satisfaction.

Retailers are hungry for new space. More than 40,000 additional stores have been announced, but where will they locate? Vacancy rates are at a six-year low in class-A retail nodes. So will the expansion spill over to class-B and -C locations, or will new construction answer the demand? The square footage of shopping center space added from 2005 to 2008 was 84.1 million square feet, versus recession numbers of 20.3 million square feet from 2009 to 2012, according to Cassidy Turley Research/CoStar. The pent-up demand for new construction is being answered by only a conservative increase in new centers.

Developers are forced to be creative. The rising cost of land and construction financing would suggest higher rents as the answer. However, in today's environment, retailers are unlikely to pay such rents. In several cases, this squeeze

is being answered by public-sector participation. About 120.5 million square feet of retail space per year will be added to the U.S. inventory over the next three years, with more than two-thirds expected to be completed this year alone, according to published sources.

"Like never before, the retailers that are growing in the U.S. are dictating lease terms," said Robert Jolly, a principal of Birmingham, Ala.-based Retail Strategies. "Retailers enter each calendar year with a targeted number of new deals but often have the option to choose from twice as many markets and projects — or more — as their targeted growth plan. In others words, if a retailer has a target of 100 new deals in a calendar year, they often have more than 200 new markets to choose from that meet their unique demographic requirements. Therefore, the retailer will go to the projects that will accept their terms. If there is a viability gap between what the tenant will pay and what the developer's pro forma requires, then a public entity may need to help with incentives or they will risk losing the tenant to the community that *will* help bridge the gap."

Progressive municipalities are partnering with developers to offer incentives to offset costs and drive rents down. When structured correctly, this can be a winning situation for all participants. The way incentives can be structured for a retail project will vary by state.

Alabama has been perhaps the most aggressive state to incentivize traditional retail development. The local sales-and-use tax rate for a city can be as much as 5 percent, so retail sales are critical to municipal budgets. Municipalities have used Amendment No. 772 to the Alabama Constitution to aggressively incentivize retail development. Take the city of Tuscaloosa and its Shoppes at Legacy Park, a 250,000-square-foot shopping center projected to create up to 500 jobs and to generate at least \$37.2 million in annual sales taxes, up to \$120,000 in new business-license fees, and some \$160,000 in property taxes that will increase yearly over the next three decades. **The City Council unanimously approved a \$16.57 million incentive for the new center, and the package offers no up-front cash from the city to the developer but instead relies on the success of the project through sharing of the incremental retail sales taxes generated.**

Alabama has very conservative growth estimates. The amount of retail square footage added there over the past four years would probably not have happened without aggressive public-private partnerships.

Lacy Beasley is vice president of business development at Retail Strategies, a Birmingham, Ala. consulting firm that helps municipalities attract retailers. SCT



Larry Mitchell

From: Carlos Lopez <clopez@okcchamber.com>
Sent: Tuesday, July 22, 2014 1:30 PM
To: Larry Mitchell
Subject: OKC Regional Partnership Annual Training (OEDC Annual Meeting) - Registration NOW Open

In prior years we worked with IEDC to arrange for a training session specifically for the Oklahoma City Regional Partnership. This year, we are partnering with OEDC and OG&E (who have separately done annual training sessions for their membership) to put together a combined session under OEDC's banner. By partnering, we have been able to pull together a broader and more comprehensive agenda/conference schedule.

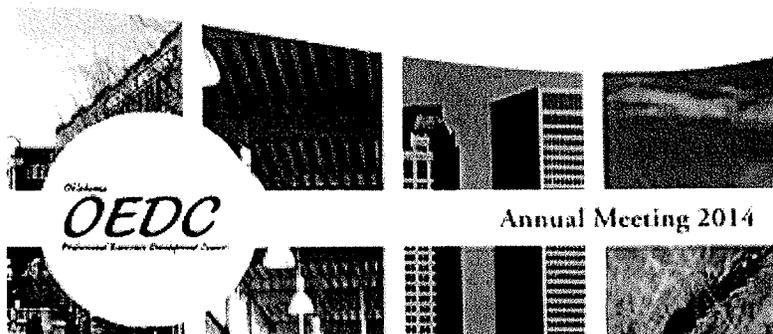
We wanted to forward you information on the dates of the event (October 9th and 10th) and well as information on registration (which is now open).

If the links below do not work, paste the following into your web browser (<http://www.oedc.net/events/oedc-annual-meeting-1>).

Information on the event program/agenda will be forthcoming.

We encourage all of you to hold these date and plan on attending this event. We would also encourage you to bring your board members and/or city officials – as they can also gain from the topic areas that will be covered.

OEDC Annual Meeting – Registration Now Open !



Annual Meeting October 9 & 10th - Registration NOW Open

When: from Thursday, October 09, 2014 08:00 AM
thru Friday, October 10, 2014 01:00 PM

Where: Skirvin Hotel
1 Park Avenue
Oklahoma City, OK 73102

The Greater OKC partnership's annual training session is coming up.

It is October 9 and 10th (1/2 day) at the Skirvin.

This year we are merging our training with OEDC (Oklahoma Economic Development Council) and OGE – to provide a comprehensive set of presentations – with emphasis on successful case studies from both Oklahoma communities and the nation. Janet Ady, one of the nation's top economic developers will be with us and moderate the conference. She will be joined by a host of other speakers who will address workforce, placemaking and community revitalization, local financing, housing, direct marketing, site development and more.

The Partnership will provide a comp registration for you. Also – let us know if you can bring a guest – local leader who might benefit from the presentations. We are wanting to host local leaders at the reception and dinner – which will be held at VAST and feature a regional economic development perspective from Kenny McDonald of Columbus 2020.

Let me know and I will hold space for you.

John Reid
Greater OKC Partnership

Draft Agenda --

October 9

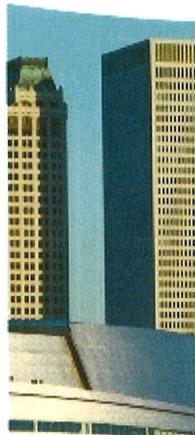
9:00-9:05	Conference Opens and Introduction of Governor Mary Fallin	Janet Ady
9:05-9:35	Governor's Comments	
9:35-11:15	Janet Ady – US and International ED Trends, Oklahoma's Competitive Situation: How We Compare to Other States	
11:15-11:45	Break	
11:45-1:15	Lunch	Wayne Breitbarth: Using LinkedIn as an Economic Development Tool

Split Main Room Into Two Breakout Sessions

1:30-2:30	Breakout #1	Solutions to the Rural Housing Challenge	Panel Discussion, Members of the State Homebuilders Assn
	Breakout#2	Place Making Part #1	Janet Ady
2:30-2:45	Break		
2:45-4:00	Breakout #1	A Virtual Building Program	Mike Mize and Wes Stucky
	Breakout #2	Place Making Part #2	Janet Ady
4:00-5:00	Break and Networking		
5:00	Group Departs for Chesapeake Energy Center (three blocks away)		
5:30-6:30	Networking Reception and Tours of the Oklahoma City Thunder Facilities		
6:30-7:00	Depart for Dinner at Vast (three blocks away)		
7:00-9:00	Dinner with Kenny McDonald as Speaker		

October 10

8:00-8:05	Introduction of Jeff Hickman, Speaker of the House	Janet Ady
8:05-8:40	“Wake Up/Call to Action”	Jeff Hickman
8:40-9:10	Southwest Oklahoma Impact Coalition	Marilyn Fever
9:15-10:15	Workforce Panel Discussion: Successful Local Programs	Tim Burg, Stephanie Cameron,
(?)		
10:15-10:30	Break	
10:30-11:00	A New Take on an Old Tool (BR&E)	Janet Ady
11:00-11:30	Financial Development Tools	Leslie Bachelor
11:30-11:40	Break (set up for lunch)	
11:40-noon	Lunch	
12:00-12:40	Panel: A Case Study in Local Cooperation	Jim McGraw (Brien
Thorstenberg will arrange other participants)	The Macy’s Distribution Center	
12:40-1:00	Oklahoma’s Economic Development Future	Larry Parman,
Secretary of Commerce		



Oklahoma
OEDC
Professional Economic Development Council

Annual Meeting 2014

