

Yukon Economic Development Authority Agenda

January 23, 2014 – 3:00 p.m.

Council Chambers - Centennial Building
12 South 5th Street, Yukon Oklahoma

The City of Yukon strives to accommodate the needs of all citizens, including those who may be disabled. If you would like to attend this Economic Development meeting, but find it difficult to do so because of a disability or architectural barrier, please contact City Hall at 354-1895. We will make a sincere attempt to resolve the problem. If you require a sign-language interpreter at the meeting, please notify City Hall, 500 West Main, by noon, January 22, 2014.

Call to Order:

Roll Call : Ray Wright, Chairman
John Nail, Vice-Chairman
John Alberts
Mike Geers
Rena Holland
Ken Smith

1. Consider approving the minutes of the Special Meeting of November 21, 2013

ACTION

2. Consider approving the minutes of the Special Meeting of December 18, 2013

ACTION

3. Consider nomination and selection of a candidate to fill the vacancy for Trustee No. 4

ACTION

4. Report from Executive Director – Information Items Only

A. Updated Hotel/Motel Revenue Report, FY 2013-2014

B. Draft of proposed Frisco Road Economic Development plan (hand out at meeting)

C. Status of Hotel/Conference Center Project

5. General Discussion/Questions regarding the item 4 information

6. Setting the date for the next Regular Economic Development Meeting for February 27, 2014 at 3:00pm, in the Council Chambers of the Centennial Building, 12 S. Fifth St.

7. Adjournment

**Yukon Economic Development Authority
November 21, 2013**

The Yukon Economic Development Authority met in special session on November 21, 2013 at 3:00 p.m. in the Council Chambers of the Centennial Building, 12 South Fifth Street, Yukon, Oklahoma.

ROLL CALL: (Present) Ray Wright, Chairman
 John Nail, Vice-Chairman
 Mike Geers
 Ken Smith

 (Absent) John Alberts
 Rena Holland

OTHERS PRESENT:

Leslie Batchelor, Attorney
Larry Mitchell, Executive Director
Mike Segler, City Attorney
Josh Gotcher, Technology

Grayson Bottom, City Manager
Doug Shivers, City Clerk
Sara Hancock, Deputy City Clerk
Amy Phillips, Administrative Assistant

1. Consider approving the minutes of the Special Meeting of October 24, 2013

The motion to approve the minutes of the Special Meeting of October 24, 2013, was made by Trustee Smith and seconded by Trustee Geers.

The vote:

AYES: Smith, Geers, Nail, Wright

NAYS: None

VOTE: 4-0

MOTION CARRIED

2. Consider accepting the resignation of Donna Yanda as Trustee No. 4

The motion to accept the resignation of Donna Yanda as Trustee No. 4, was made by Trustee Smith and seconded by Trustee Nail.

The vote:

AYES: Geers, Wright, Smith, Nail

NAYS: None

VOTE: 4-0

MOTION CARRIED

3. Informational Material (handouts)

- A. Greater Oklahoma City Chamber “Growing Our Own” Business Retention and Expansion Report, 2012-2013**
- B. National Governors Association Chair’s Initiative “America Works: Education and Training for Tomorrow’s Jobs”, 2013-2014**
- C. Greater Oklahoma Partnership Leads and Locates- October 29, 2013**

Larry Mitchell gave folder and flash drive to Trustees. The drive contains development information. The information is also available on the Yukon Economic Development website, along with other links and current projects. The website will be a source to show pending projects and projects under construction. It will be a good tool. Mr. Mitchell handed out information from other entities. Oklahoma City Chamber business retention report has good information. One of the items tracks projects. Terex is adding 1,500 jobs. Project Snow was on the Lost Project list, because it lacked direct flights and weather. Another item listed is Workforce Development. It currently has 1,000 jobs that can't be filled. Please let Larry Mitchell know, if there is anything you would like to add.

3a. General Discussion/Questions regarding the Item 3 informational handouts.

Grayson Bottom stated Canadian County has paid membership fees for greater Oklahoma Partnership and it is a great tool.

Chairman Wright appreciates help from the County and will continue with membership.

Jack Stewart, Canadian Commissioner, stated the County is discussing requesting help from City to pay fees.

4. Setting the date for the next Economic Development Special Meeting for December 19, 2013 at 3:00pm.

Trustee Smith motioned to set the date for the next Economic Development Special Meeting for December 18, 2013 at 3:00pm, seconded by Trustee Geers.

The vote:**AYES: Smith, Geers, Nail, Wright****NAYS: None****VOTE: 4-0****MOTION CARRIED**

Chairman Wright appreciates the City's work. It is nice to get a good flow with the meetings. A lot is going on and it will be busy in the future.

5. Adjournment

**Yukon Economic Development Authority
December 18, 2013**

The Yukon Economic Development Authority met in special session on December 18, 2013 at 3:00 p.m. in the Council Chambers of the Centennial Building, 12 South Fifth Street, Yukon, Oklahoma.

ROLL CALL: (Present) Ray Wright, Chairman
 Mike Geers
 Rena Holland

(Absent) John Nail, Vice-Chairman
 John Alberts
 Ken Smith

OTHERS PRESENT:

Leslie Batchelor, Attorney
Larry Mitchell, Executive Director
Mike Segler, City Attorney
Amy Phillips, Administrative Assistant

Grayson Bottom, City Manager
Doug Shivers, City Clerk
Sara Hancock, Deputy City Clerk

*****NO QUORUM, therefore no action was taken on items*****

- 1. Consider approving the minutes of the Special Meeting of November 21, 2013**
- 2. Consider nomination and selection of a candidate to fill the vacancy for Trustee No. 4**
- 3. Executive Director Report – Information Items Only**
 - a. Hotel/Conference Center Project Update**
 - b. Hotel/Motel Revenue Report, FY 2013-14**
 - c. Frisco Road Review Committee Update**
 - d. Economic Development Authority Website Report**

Larry Mitchell reviewed Hotel/Motel Revenue Report, FY 2013-14. Ray Wright stated trend lines same year to year.

Mr. Mitchell stated the Review Committee Meeting went well and they should have a TIF District in place by late February or early March. Discussion was had about annexing of land.

Mr. Mitchell stated a Hotel Conference Center agreement should be in position, hopefully by next month.

Ray Wright stated Tara Peters is a nominee to fill vacancy for Trustee No. 4 and she would be an excellent choice.

- 4. General Discussion/Questions regarding the Item 3 information.**

5. **Setting the date for the next regular Economic Development Meeting for January 23, 2014 at 3:00pm, in the Council Chambers of the Centennial Building, 12 S. Fifth St.**

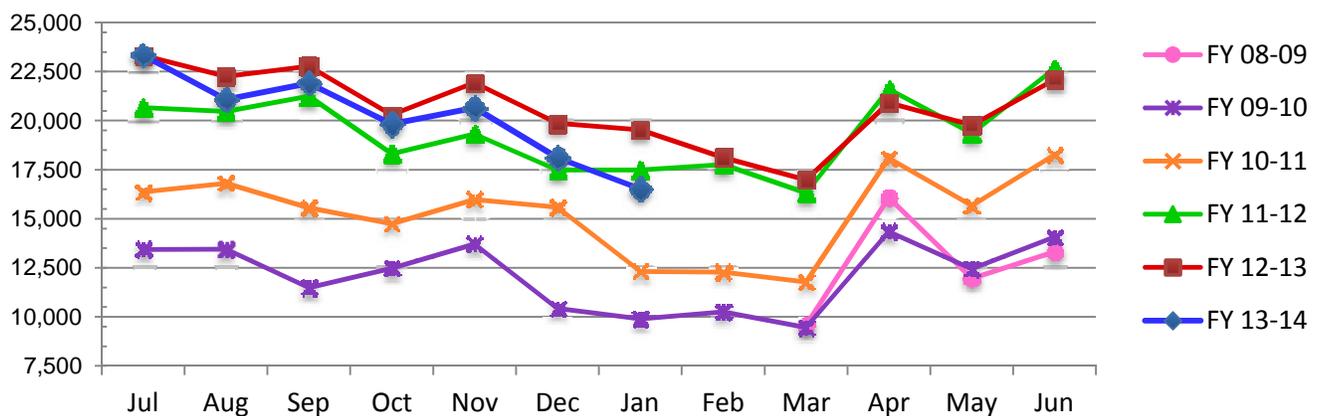
6. **Adjournment**

Hotel-Motel Tax Collections

FY 2013-2014

SALES MONTH	REC'D	TAX RECEIPTS	\$ INCR/(DECR)	% INCR/(DECR) YTD --
			SAME MO / PRIOR YEAR	SAME MO / PRIOR YEAR
JUNE	07-15-13	23,337.71	12.54	0.05%
JULY	08-15-13	21,084.18	(1,172.20)	-2.54%
AUGUST	09-15-13	21,897.79	(869.51)	-2.97%
SEPTEMBER	10-15-13	19,835.62	(454.92)	-2.80%
OCTOBER	11-15-13	20,659.44	(1,272.22)	-3.40%
NOVEMBER	12-15-13	18,104.06	(2,344.22)	-4.66%
DECEMBER	01-15-14	16,525.61	(3,059.13)	-6.08%
JANUARY				
FEBRUARY				
MARCH				
APRIL				
MAY				
TOTAL		141,444.41	(9,159.66)	

Hotel-Motel Tax Receipts - FY Comparison
FY 08-09 - FY 13-14 YTD



Hotel-Motel Tax Collections

FY 2012-2013

SALES MONTH	REC'D	TAX RECEIPTS	\$ INCR/(DECR)	% INCR/(DECR) YTD --
			SAME MO / PRIOR YEAR	SAME MO / PRIOR YEAR
JUNE	07-15-12	23,325.17	2,660.09	12.87%
JULY	08-15-12	22,256.38	1,783.87	10.80%
AUGUST	09-15-12	22,767.30	1,527.36	9.57%
SEPTEMBER	10-15-12	20,290.54	1,984.45	9.86%
OCTOBER	11-15-12	21,931.66	2,612.98	10.57%
NOVEMBER	12-15-12	20,448.28	2,960.74	11.52%
DECEMBER	01-15-13	19,584.74	2,096.68	11.58%
JANUARY	02-15-13	17,470.69	(286.65)	10.04%
FEBRUARY	03-15-13	16,987.94	675.94	9.47%
MARCH	04-15-13	20,907.19	(689.58)	8.04%
APRIL	05-15-13	19,778.67	430.64	7.50%
MAY	06-15-13	22,091.60	(561.70)	6.53%
TOTAL		247,840.16	15,194.82	

Hotel-Motel Tax Collections

FY 2011-2012

SALES MONTH	REC'D	TAX RECEIPTS	\$ INCR/(DECR)	% INCR/(DECR) YTD --
			SAME MO / PRIOR YEAR	SAME MO / PRIOR YEAR
JUNE	07-15-11	20,665.08	4,306.58	26.33%
JULY	08-15-11	20,472.51	3,670.48	24.06%
AUGUST	09-15-11	21,239.94	5,683.34	28.04%
SEPTEMBER	10-15-11	18,306.09	3,563.89	27.14%
OCTOBER	11-15-11	19,318.68	3,344.88	25.89%
NOVEMBER	12-15-11	17,487.54	1,893.69	23.64%
DECEMBER	01-15-12	17,488.06	5,174.41	25.75%
JANUARY	02-15-12	17,757.34	5,479.02	27.68%
FEBRUARY	03-15-12	16,312.00	4,537.95	28.66%
MARCH	04-15-12	21,596.77	3,509.68	27.54%
APRIL	05-15-12	19,348.03	3,673.14	27.15%
MAY	06-15-12	22,653.30	4,395.83	26.84%
TOTAL		232,645.34	49,232.89	

Hotel-Motel Tax Collections

FY 2010-2011

SALES MONTH	REC'D	TAX RECEIPTS	\$ INCR/(DECR)	% INCR/(DECR) YTD --
			SAME MO / PRIOR YEAR	SAME MO / PRIOR YEAR
JUNE	07-15-10	16,358.50	2,932.52	21.84%
JULY	08-15-10	16,802.03	3,356.31	23.40%
AUGUST	09-15-10	15,556.60	4,062.70	26.98%
SEPTEMBER	10-15-10	14,742.20	2,263.67	24.81%
OCTOBER	11-15-10	15,973.80	2,264.41	23.05%
NOVEMBER	12-15-10	15,593.85	5,162.51	26.73%
DECEMBER	01-15-11	12,313.65	2,421.27	26.47%
JANUARY	02-15-11	12,278.32	2,016.66	25.73%
FEBRUARY	03-15-11	11,774.05	2,307.23	25.61%
MARCH	04-15-11	18,087.09	3,747.52	25.67%
APRIL	05-15-11	15,674.89	3,229.10	25.70%
MAY	06-15-11	18,257.47	4,198.17	26.10%
TOTAL		183,412.45	37,962.07	

Hotel-Motel Tax Collections

FY 2009-2010

SALES MONTH	REC'D	TAX RECEIPTS	\$ INCR/(DECR)	% INCR/(DECR) YTD --
			SAME MO / PRIOR YEAR	SAME MO / PRIOR YEAR
JUNE	07-15-09	13,425.98	13,425.98	
JULY	08-15-09	13,445.72	13,445.72	
AUGUST	09-15-09	11,493.90	11,493.90	
SEPTEMBER	10-15-09	12,478.53	12,478.53	
OCTOBER	11-15-09	13,709.39	13,709.39	
NOVEMBER	12-15-09	10,431.34	10,431.34	
DECEMBER	01-15-10	9,892.38	9,892.38	
JANUARY	02-15-10	10,261.66	10,261.66	
FEBRUARY	03-15-10	9,466.82	(109.76)	992.31%
MARCH	04-15-10	14,339.57	(1,736.37)	363.68%
APRIL	05-15-10	12,445.79	486.88	249.34%
MAY	06-15-10	14,059.30	744.30	185.61%
TOTAL		145,450.38	94,523.95	

Hotel-Motel Tax Collections

FY 2008-2009

SALES MONTH	REC'D	TAX RECEIPTS		
FEBRUARY	03-15-09	9,576.58		
MARCH	04-15-09	16,075.94		
APRIL	05-15-09	11,958.91		
MAY	06-15-09	13,315.00		
TOTAL		50,926.43		