

Yukon Economic Development Authority Agenda

Centennial Building - 12 South 5th Street

August 20, 2015 – 4:00 p.m.

The City of Yukon strives to accommodate the needs of all citizens, including those who may be disabled. If you would like to attend this Council meeting but find it difficult to do so because of a disability or architectural barrier, please contact City Hall at 354-1895. We will make a sincere attempt to resolve the problem. If you require a sign-language interpreter at the meeting, please notify City Hall, 500 West Main, by noon, August 19, 2015.

Call to Order: Ray Wright, Chairman

Roll Call: Ray Wright, Chairman John Nail, Vice Chairman
John Alberts Michael McEachern
Mike Geers Rena Holland
Tara Peters

1. Consider approving the minutes of the July 23, 2015 Regular meeting.

ACTION _____

2. Consider accepting the Fiscal Year Report (March 2014-June 2015) for the Frisco Road TIF District No. 1.

ACTION _____

3. Presentation and Discussion of design concepts for Health Center Parkway; Hanz Butzer and Debby Williams.

4. Report from Executive Director with Related Discussion/Questions:

- A. Phase I Feasibility Study and STR Final Report; Partners In Development**
- B. Economic Development Program (AGOG) 50th Anniversary**
- C. YEDA Departmental Expense Summary (handout)**
- D. FY 2015-2016 TIF Revenue Collections**
- E. FY 2015-2016 Hotel/Motel Tax Collections Updated Report (handout)**

5. Informational Material

- A. Health Center Parkway Press Release and Ribbon Cutting**

6. Setting the date for the next Regular Economic Development Meeting for September 17, 2015 at 4:00 p.m., in the Council Chambers of the Centennial Building, 12 S. Fifth St.

7. Adjournment

Yukon Economic Development Authority July 23, 2015

The Yukon Economic Development Authority met in regular session on July 23, 2015 at 4:00 p.m. in the Council Chambers of the Centennial Building, 12 South Fifth Street, Yukon, Oklahoma.

ROLL CALL: (Present) Ray Wright, Chairman
 John Nail, Vice-Chairman
 Michael McEachern
 Mike Geers
 Rena Holland
 Tara Peters

(Absent) John Alberts

OTHERS PRESENT:

Grayson Bottom, City Manager Doug Shivers, City Clerk
Sara Hancock, Deputy City Clerk Philip Merry, Deputy City Treasurer
Gary Cooper, Information Technology Dir.

1. Consider approving the minutes of the June 18, 2015 Regular meeting

The motion to approve the minutes of the June 18, 2015 Regular meeting, was made by Mike Geers and seconded by Michael McEachern.

The vote:

AYES: Nail, Peters, Holland, McEachern, Geers, Wright

NAYS: None

VOTE: 6-0

MOTION CARRIED

2. Consider approving a Professional Services Renewal Agreement between the Yukon Economic Development Authority and Center for Economic Development Law, for Legal Consulting Services, for the term of July 1, 2015 through June 30, 2016.

Mr. Wright asked if it was the same rates with scope changes. Mr. Mitchell stated yes. The major difference is firm assists in master planning. We may want to consider revisiting changing TIF to Ad Valorem taxes vs. Sales Tax to account for possible Mixed-Use. Mr. Wright asked if that would be in the new area only. Mr. Mitchell stated incremental, not entirely. It would not raise taxes in any area, just capture and re-allocate. Mr. Wright clarified this does not raise Ad Valorem taxes.

The motion to approve a Professional Services Renewal Agreement between the Yukon Economic Development Authority and Center for Economic Development Law, for Legal Consulting Services, for the term of July 1, 2015 through June 30, 2016, was made by Michael McEachern and seconded by Mike Geers.

The vote:

AYES: McEachern, Nail, Geers, Wright, Holland, Peters

NAYS: None

VOTE: 6-0

MOTION CARRIED

3. Report from Executive Director with Related Discussion/Questions:

- A. Fourth Quarter Status/Annual Report**
- B. Competitive Market Analysis Summary; Partners In Development**
- C. Status of Health Center Parkway**
- D. YEDA Departmental Expense Summary (handout)**
- E. FY 2015-2016 TIF Revenue Collections**
- F. FY 2015-2016 Hotel/Motel Tax Collections Updated Report**

Mr. Mitchell stated Ray Wright reported the Fourth Quarter Report to the City Council on July 21. We may have been behind, but we are now on target.

Development of Hotel/Conference Center feasibility Study Phase 1 Report should be available August 1. There is lots of growth in occupancy rate west of Meridian at 73%. Also, room rate increased by 15% in last five years. Sports Park Economic Analysis stated there is need for 400 rooms in 73099 zip code area.

Health Center Parkway has had rain delays. However, we have made great progress and are pouring round about rotary.

The year end is not yet available. We are projecting \$250,000 in revenues next year.

Hotel/Motel Tax Collections continues to grow.

Mr. Mitchell directed attention to page 4 of brochure; new map included shows sites and retailers near TIF.

4. Informational Material

- A. Oklahoma Department of Commerce Request for Information, Project Blue Marlin**

Mr. Mitchell stated that it is interesting that company is not interested in talking with private owner, only public entity. Mr. Wright asked if there is a site available in Yukon

that meets requirements. Mr. Mitchell stated no. This is why we apply for EDA Grant. Mr. McEachern asked how much property I-1. Mr. Mitchell stated property east of Frisco is less than 50 acres.

5. Setting the date for the next Regular Economic Development Meeting for August 20, 2015 at 4:00 p.m., in the Council Chambers of the Centennial Building, 12 S. Fifth St.

6. Adjournment



CENTER FOR ECONOMIC
DEVELOPMENT LAW

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July 24, 2015

Larry Mitchell, Executive Director
Yukon Economic Development Authority
City of Yukon
10 S. 5th Street
P.O. Box 850500
Yukon, OK 73085

Re: Annual Reporting Requirements – Frisco Road Economic Development
Project Plan and Increment District No. 1 (“Increment District”)

Dear Mr. Mitchell:

As you are aware, the 2014-2015 fiscal year ended June 30, 2015. Pursuant to Section 867 of the Local Development Act, the City of Yukon is required to prepare an annual report illustrating the financial operations of the Increment District during the 2014-2015 fiscal year. A copy of such annual report should be published in a newspaper of general circulation and delivered to the chief officer of each affected taxing jurisdiction by September 27, 2015.

We are available to prepare the annual reports on your behalf or assist you with the preparation thereof as you consider appropriate. If you would like to discuss any questions related to an annual review of the Project Plan and reporting of the Increment District, please contact me or my assistant, Nancy Dennis, by phone at (405) 232-4606.

Sincerely,

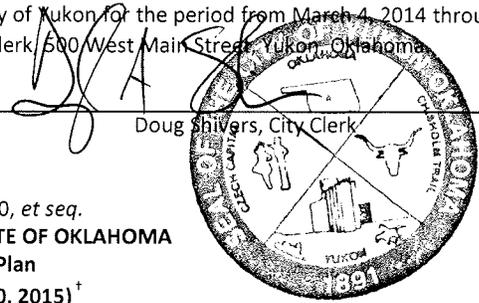
Jeff Sabin

JRS\nd

cc: Grayson Bottom, City Manager
Doug Shivers, City Clerk

PUBLIC NOTICE

The following is a summary of relevant financial information for Increment District Number One, City of Yukon for the period from March 4, 2014 through June 30, 2015. The report is available for public inspection during business hours in the office of the City Clerk, 500 West Main Street, Yukon, Oklahoma.



Doug Shivers, City Clerk

FISCAL YEAR REPORT

Pursuant to the Local Development Act, 62 O.S. 850, *et seq.*

**INCREMENT DISTRICT NUMBER ONE, CITY OF YUKON, STATE OF OKLAHOMA
Frisko Road Economic Development Project Plan
(Reporting Period: March 4, 2014 through June 30, 2015)[†]**

62 O.S. § 867A.1. Increments (including revenues in lieu of taxes) Collected:	Collected this Reporting Period ^{††}	Collected in Prior Reporting Periods	Cumulative Total Collected
+ Sales & Use Tax Increments:	\$202,191.71	\$0.00	\$202,191.71
+ Hotel Occupancy Tax Increments:	\$0.00	\$0.00	\$0.00
= Total Collected Increments:	\$202,191.71	\$0.00	\$202,191.71
62 O.S. § 867A.2. Expenditures, Amount and Purpose:	Expenditures this Reporting Period	Expenditures in Prior Reporting Periods	Cumulative Total Expenditures
+ PUBLIC IMPROVEMENTS	\$0.00	\$0.00	\$0.00
+ DEVELOPMENT FINANCING ASSISTANCE AND LAND ACQUISITION	\$0.00	\$0.00	\$0.00
+ PROJECT IMPLEMENTATION	\$0.00	\$0.00	\$0.00
+ CONTINGENCY	\$0.00	\$0.00	\$0.00
= Total Expenditures This Reporting Period:	\$0.00	\$0.00	\$0.00
= Total Expenditures through End of Reporting Period:			\$0.00
62 O.S. § 867A.3. Indebtedness and Costs of Financing:	Increase or (Reduction) in Principal Balance of Indebtedness this Reporting Period	Principal Balance of Indebtedness Reported at end of Prior Reporting Period	Cumulative Principal Balance of Indebtedness
Principal Balance:	\$0.00	\$0.00	\$0.00
	Increase or (Reduction) in of Accrued Interest this Reporting Period	Balance of Accrued Interest at end of Prior Reporting Period	Cumulative Accrued Interest on Indebtedness
Accrued Interest:	\$0.00	\$0.00	\$0.00
	Costs Incurred this Reporting Period	Costs incurred through the end of Prior Reporting Period	Cumulative Costs of Financing
Cost of Issuing Indebtedness:	\$0.00	\$0.00	\$0.00
Interest Paid:	\$0.00	\$0.00	\$0.00
62 O.S. § 867A.4. Tax Base and Increment:			
+ Sales & Use Taxes Collected in Increment District this Reporting Period:		\$202,191.71	
- Base Sales & Use Tax Value:		\$0.00	
= Sales & Use Tax Increment Generated this Reporting Period:			\$202,191.71
+ Hotel Occupancy Taxes Collected In Increment District this Reporting Period:		\$0.00	
+ Base Hotel Occupancy Tax Value:		\$0.00	
= Hotel Occupancy Tax Increment Generated this Reporting Period:			\$0.00
62 O.S. § 867A.6. Person in charge of plan implementation during the Reporting Period:	Larry Mitchell, Executive Director, Yukon Economic Development Authority		
62 O.S. § 867A.7. Interests disclosed pursuant to 62 O.S. § 857:	None		

Note: As of June 30, 2015, the City of Yukon has advance funding relating to the Project totalling \$1,308,281.91. These funds were used to provide interim financing for the Project, and it is anticipated that such funds will be repaid either through directly apportioned future increments or a future tax increment bond issue.

[†] Amounts reported are based on books and records as of June 30, 2015, and are subject to audit and post-fiscal-year adjustment.

^{††} Including late payments collected from prior fiscal years' tax bills.

**CERTIFICATION OF SALES, USE, AND HOTEL OCCUPANCY TAX REVENUES
INCREMENT DISTRICT NUMBER ONE, CITY OF YUKON**

(Applicable for taxes payable during the period of March 4, 2014 through June 30, 2015)

I, J. I. Johnson, the City Treasurer of the City of Yukon, Oklahoma, hereby certify that the following amounts are the base, increment and total of the sales, use, and hotel occupancy tax revenues of Increment District Number One, City of Yukon, for the period beginning March 4, 2014, and ending June 30, 2015.

Base Sales and Use Tax Value		\$	0.00
Sales and Use Tax Increment Revenues	(+)	\$	0.00
Total	(=)	\$	0.00
Base Hotel Occupancy Tax Value		\$	0.00
Hotel Occupancy Tax Increment Revenues	(+)	\$	0.00
Total	(=)	\$	0.00

Date: July 29, 2015

J. I. Johnson

J. I. Johnson, City Treasurer

PARTNERS IN DEVELOPMENT

Mr. Larry Mitchell
Executive Director
Yukon Economic Development Authority
458 West Main Street
Yukon, OK 73099

August 8, 2015

Dear Mr. Mitchell:

This letter report summarizes the findings and conclusions of our investigation into the possible development of a hotel and conference/convention center in the Frisco Road Economic Development Project Plan (Increment District No. 1) in Yukon, conducted under the terms of our engagement agreement of May 1, 2015.

ENGAGEMENT BACKGROUND AND OBJECTIVES

A potential hotel and conference/convention center development is regarded as a benefit to economic development as it is expected additional visitors to the area will spend money not only on lodging but shopping, entertainment, food & beverage, services, and transportation. In addition, the facility would serve the citizens and businesses of Yukon as an upscale full-service function and meeting alternative. Yukon is situated on the western border of the Oklahoma City Metropolitan Area in the direct path of westward expansion outward from Oklahoma City. The Frisco Road TIF District, Increment District No. 1 is situated along Interstate 40 in the direct path of this expansion and the City is exploring possible ways to encourage a large mixed-use development with destination characteristics conducive to locating a hotel and conference/convention center within the development.

We met with economic development staff to discuss your future development plans, key components to completing the development plans, the timing of said plans and possible locations for a hotel and conference/convention center. Information you shared with us during our initial visits suggested, given the size and pace of economic activity, that there may be a base of demand for a first-tier, full-service hotel, meeting and banquet facility which is currently either utilizing first-tier hotel and meeting accommodations in neighboring markets or settling for alternate, less desirable accommodations. In order to explore this condition, the report (study) required both traditional analysis of the hotel market along with a survey/interview program designed to

illuminate and qualify the aforementioned displaced and under-served meeting and group demand in order to investigate the viability of the project.

Partners in Development is particularly well suited to assist with this project given our recent and relevant experience with similar markets. Since 2000 we have supported similar development of first-tier, full-service hotel, meeting and banquet facilities in numerous markets throughout the Midwest. More information on our experience is available at our website www.partnersindevelopment.us

SCOPE OF SERVICES

The scope of services we felt would be most responsive to your immediate needs was outlined in “Phase 1” of our engagement agreement.. This Phase of work produced a survey, the results of which, along with follow-up interviews of significant demand generators, attempted to qualify your current and future potential meeting and group lodging needs.

PHASE 1 – Initial Survey of Local Meeting, Banquet, and Lodging Demand in a Full-Service Facility

Introductory Meeting

Our initial meetings with you and your associates allowed us to gain valuable insights into your goals and objectives for this project. As we proceeded with the engagement we further reviewed with you information gathered previously that may apply to the proposed facilities and provided you with the necessary format to distribute an electronic survey to area generators of demand such as area businesses, associations, hospitals, schools/colleges, government institutions, sports groups and recreational users. Our intention in the survey was to attempt to qualify the type of group and meeting business currently in the market and the potential future group and meeting business that could be captured in the market with a hotel and conference/convention facility appropriately designed to meet those needs.

Survey and Interviews

We produced the electronic survey customized to the needs of this engagement and worked with you and your staff to facilitate an effective distribution of the survey to major Yukon and Canadian County based and regional lodging/meetings market area consumers as well as other potential area hotel demand generators in an attempt to determine:

1. A profile of lodging demand annually by survey respondents that require overnight accommodations

2. A profile of off-site group meetings and banquets held during the year by survey respondents and the range of size of those groups as well as their additional requirements such as specialized Audio Visual services or catering.
3. Where displaced and under-served hotel, meeting and banquet demand is currently being accommodated by survey respondents and more specifically which hotels outside of Yukon are currently handling that demand due to a lack of appropriate facilities in Yukon.

Yukon Economic Development staff distributed and followed-up to produce maximum survey participation under our supervision. The survey was electronic and employed a skip logic function allowing relevant information to be easily shared on the survey. Completed surveys came to us in a database format that we analyze and summarize in later sections of this letter report.

In addition to the surveys we conducted detailed interviews with significant major lodging, meeting and banquet users along with representatives knowledgeable about the region's lodging, meeting, and banquet market. Among those interviewed in addition to significant potential users identified in the survey process were:

- Appropriate city and county officials including the Chamber of Commerce and Parks and Recreation department who facilitate a number of annual attractions
- Major employers in the market area including Integris Hospital Yukon, Yukon Public Schools and Mustang Public Schools.
- Management of local tourist attractions and meeting/banquet operations such as Express Clydesdale Barns, and the Dale Robertson Center.

We then compiled the responses and analyzed the results. In the compilation and analysis of the survey/interview results we anticipated gaining valuable insights into the characteristics of the demand generators and the lodging facilities currently accommodating area lodging, meeting and banquet demand.

This summary letter report presents our findings from the Phase 1 work of the engagement. At the conclusion of this phase, we had a conference call to discuss the findings from the survey and elected that it would be useful to acquire an STR Market report on lodging performance, a work step anticipated in the Second phase of our original engagement letter. The results of that lodging market trend report are summarized in the Competitive Market Analysis section of this letter report.

Survey Summary Analysis

The complete survey and the raw responses have been provided under separate cover to the Yukon Economic Development Authority. Approximately 650 persons were invited to complete the survey and 88 did so. This is well below the typical participation range we have experienced in prior surveys which was in the 25 – 40% range. This might indicate the survey is not providing

an accurate measure of the amount and type of hotel, meeting, and banquets needs there are in the market.

The first section of the survey asked respondents to detail their current needs for lodging and meeting accommodations. Of the 88 respondents, 28 indicated a current need for lodging and of the 28, 19 respondents filled out the portion of the survey asking them to quantify their needs. The average Number Of Times per year that these respondents indicated a need was 4 with a range from 1 time per year to 20 times per year. The respondents indicated the average Length Of Stay was 2 nights with a range from 1 night to 4 nights. The respondents indicated the Number Of Rooms needed each time averaged 50 and ranged from 2 to 5400. It is important to note only 4 respondents indicated a need for more than 100 rooms and the one respondent entering a need for 5400 rooms for a city wide convention skewed the averages very high. 4 respondents indicated a need for two lodging functions each year.

Of the 19 respondents completing the section quantifying their needs, 16 indicated a current need for Meeting Rooms in conjunction with the need for lodging rooms. The average Number Of Times per year was 7 with a range from 1 to 52 with the next most frequent need being 12 times per year. The 1 respondent indicating a need for meetings 52 times per year skewed the average quite high. The average Number of Attendees was 127 with a range from 5 to 3000. One respondent indicated a function with 1000 attendees and one respondent indicated a function with 3000 attendees (the same respondent who indicated the need for 5400 lodging rooms for a city-side convention) this also skewed the average to a high level. The next largest function indicated was for 350 attendees followed by one for 185 attendees. The average Number Of Days To Meet was 2 with a range from 1 to 5 days.

The next section of the survey asked respondents to detail their potential needs for lodging and meeting facilities, asking them to assume that a first class facility were available in the Yukon marketplace. In this section of the survey, 39 respondents indicated that if such a facility were available, they would have a potential need for lodging and meeting facilities. 25 of the 39 filled out the portion of the survey that quantified this need. The average Number Of Times per year they would need a facility was 2 with a range from 1 to 10 times. The respondents indicated the average Length Of Stay was 2 nights with a range from 1 to 4 nights. The respondents indicated the Number Of Rooms needed each time averaged 36 and ranged from 15 to 200.

Of the 39 respondents quantifying a potential need 25 indicated a need for Meeting Rooms in conjunction with the need for lodging rooms. The average Number Of Times per year was 5 with a range from 1 to 52 with the next most frequent need being 20 times per year. The 1 respondent indicating a need for meetings 52 times per year skewed the average quite high. The average Number of Attendees was 104 with a range from 20 to 800. One respondent indicated a potential function with 800 attendees and one respondent indicated a potential function with 500 attendees, which again, skewed the average high. The next largest potential function indicated was for 200 attendees followed by one for 185 attendees. The average Number Of Days To Meet was 2 with a range from 1 to 5. 8 respondents indicated two potential

functions with the second function happening 2 times per year on average, needing 23 rooms on average, and meeting for 3 days on average.

Of the 88 respondents, 18 indicated a current use of Banquet space in the market area and 14 filled out the portion of the survey quantifying the use. The average Number Of Times per year was 2 with a range from 1 to 12. The average Number Of Attendees was 208 with a range from 20 to 500. 3 respondents indicated an additional use of Banquet space in the market area. The average Number Of Times per year was 3 and the average Number Of Attendees was 133.

It is our opinion that while the survey was well distributed, with the assistance of the economic development authority, the number and nature of the responses do not provide sufficient information to provide meaningful guidance of the need for or appropriate sizing of a potential hotel and conference center. That is not to say that the need does not exist, but that the survey was unsuccessful in accurately reflecting what the need currently is or potentially may be, assuming such a facility were available in the Yukon marketplace. Clearly those that responded demonstrated some level of both current and potential needs for lodging, meeting, and banquet facilities, but we do not believe given the low overall level of response (88 responses in total), low level of response indicating current needs (28 total responses, 19 of which quantified their needs) and the low level of response indicating potential needs (39 total responses of which only 25 quantified their needs) that the survey responses provide an adequate sampling of the current or potential need at this time.

It is further our opinion that this is largely because Yukon, as a “bedroom community,” to the overall Oklahoma City marketplace, and given the complete lack of any first class convention or meeting facilities in the market, very few survey respondents consider Yukon as a current or potential meeting venue. Respondents are likely meeting their needs for lodging and meeting convention facilities elsewhere in the OKC market and not particularly motivated to respond given this access to existing facilities located elsewhere. This is further complicated by the fact that convention and meeting facilitators (the assumed survey respondents) who are likely meeting their needs in venues available in the overall Oklahoma City marketplace, simply won’t consider the possibility of Yukon until such time as the Yukon market emerges with more of a separate identity as a venue. We believe this perception will change as the Frisco Road Economic Development Project Plan is realized providing a sense of “destination” with retail and restaurant offerings in addition to the new highway interchange and a possible hotel and meeting/convention facility.

In spite of the limiting survey response, Yukon currently has a strong level of lodging market demand, which is illustrated in the following section detailing the competitive lodging market. Following that, we present results from interviews we conducted in the course of our fieldwork for the project which discuss both plans in the market that should support future development of a hotel conference center as well as events and activities currently taking place in Yukon that contribute to its current success as a lodging venue and potential success as a meeting and convention venue in the future

COMPETITIVE LODGING MARKET ANALYSIS

Appendix A is a custom STR report titled Yukon, OK Area Selected Properties. This report presents performance of the most competitive hotels currently in the Yukon marketplace, comprised of 8 properties in Canadian County, located between the John Kilpatrick Turnpike and El Reno, for the period from January of 2009 through May of 2015. The 8 properties in the competitive supply include:

<u>PROPERTY NAME</u>	<u>ROOMS</u>	<u>OPENING DATE</u>
Holiday Inn Express & Suites El Reno	79	Apr 2013
Baymont El Reno	61	Dec 1999
LaQuinta Inn & Suites Yukon	80	Dec 2008
Fairfield Inn & Suites OKC Yukon	94	Apr 2014
Holiday Inn Express & Suites OKC W Yukon	81	Nov 2008
Hampton Inn Oklahoma City Yukon	73	Mar 1999
Best Western Plus Yukon	69	May 2000
Comfort Suites Oklahoma City	72	Aug 2007
Total number of competitive rooms	609	

These properties were selected as they represent the highest quality properties in the market and are all upper Midscale Class or Midscale Class hotels with nationally recognized brands.

It is important to note that none of these hotels has a significant complement of meeting space and none have what could be considered convention space. The Fairfield Inn has the largest meeting space of approximately 1400 square feet, accommodating approximately 75 people but is limited to using outside caterers for any food and beverage service. At such time as detailed analysis of a potential convention center facility is undertaken, after emerging market conditions (i.e. completion of the planned sports complex, Frisco interchange, and restaurant and retail development plans emerge in response) are in place, a broader competitive supply may be identified including additional convention oriented hotels outside the immediate market area. However, the report demonstrates the strength of growth in demand for the area as discussed in the following paragraphs.

As the attachment details, the annual available rooms in the existing market has increased from 158,775 rooms in 2009 to 213,825 at the end of 2014, representing an increase in supply of nearly 35% for that 5 year period. Annual demand for rooms has increased from 85,302 rooms in 2009, representing a 53.7% market occupancy to 160,627 rooms in 2014, representing 75.1% occupancy at year end 2014. The strong increase in demand (over 88% while supply increase was only 35%) is responsible for the overall strong occupancy performance in the market.

Year to Date 2015 through May, the market reflected a 72.5% occupancy, as a function of the somewhat seasonal nature of the market. The period from May through October are higher occupancy periods generally, as the data reflects over the past 5 years, probably largely due to the number of Yukon sponsored area activities and festivals discussed in other sections of this letter report, many of which draw large numbers of out of town guests to the market area during this period.

Average rate has also increased over the 5 year period, rising steadily from \$80.84 at year end 2009 to \$91.95 at year end 2014, which represents an increase of nearly 14% over the 5 year period, which is especially reflective of the strength of the area lodging market given the significant increase in supply that occurred over the same time period.

FIELDWORK INTERVIEW SUMMARIES

Yukon Economic Development Authority

The Yukon Economic Development Authority provided us with assistance both in detailing significant evolving developments in the marketplace and in scheduling interviews with entities that contribute to the successful lodging market and that potentially have need for meetings and banquets in the area.

The Authority provided us with detailed information on the Frisco Road Corridor of Development. This corridor is anchored on the south by the nearly 200 acre Frisco Road Economic Development Project Plan area, (TIF District #1) located just south of Interstate 40 between the existing Garth Brooks Boulevard interchange and the proposed N. Frisco Road Interchange, and includes potential site(s) for development of a Hotel and Conference Center in the future. The corridor is anchored on the north side of Interstate 40 by the 250 acre planned Yukon Sports Complex at Frisco Road and U.S. 66.

Both of these developments are expected to contribute greatly to the potential for support of a hotel and conference/convention center in Yukon as discussed in the following paragraphs.

The Frisco Road Economic Development Project Plan area currently includes Integris Hospital Yukon and several medical office buildings in addition to Hobby Lobby, Big Lots, McAlister's Deli and Kirkland's Home Décor. The existing retail developments currently generate \$300,000 in incremental tax revenue for the district. Future plans anticipate extensive retail development, including several major and junior retail anchors, professional office, multi family and civic tract developments. Yukon recently completed an overlay ordinance for this area with "smart code" allowing higher density mixed use in a walkable, pedestrian friendly environment that is expected to attract entertainment developments and collectively provide an attractive destination in a 24 hour environment.

Access to the project area is currently via the Garth Brooks Boulevard interchange with Interstate 40 and Health Center Parkway. Extension of this access further into the development area, providing both access and utilities, is currently underway and expected to be complete in the Fall of 2015. This will provide access for future development occurring in advance of the planned N. Frisco Road/I-40 interchange. The funding agreement on that important interchange (given it serves both this project to the south and the Sports Complex to the North) was approved by ODOT in June of 2014. The first step in the construction of the new interchange will be the realignment of Vandament Ave. that the City plans to undertake in the spring of 2016. The preferred design option for the I/40 interchange was submitted to ODOT in April 2015, and environmental review, surveying and traffic counts are currently underway to finalize design. The new ramps and interchange, including a new bridge over Interstate 40, are expected to be complete in early 2019 and will further enhance access to the entire Frisco Road Corridor of Development.

The north anchor of this Corridor is the planned Yukon Sports Complex. This is being developed to promote Yukon as a premier sports destination through the construction of a world-class youth sports facility. The project is intended to not only increase the quality of youth recreation leagues and provide growth in the character and community pride of the area, but to generate tourism revenue for Yukon by hosting more local and regional sporting events and recapturing economic dollars spent by its local citizens outside of the community. A complete study detailing the size and scope of the planned facilities as well as the potential users and the economic impact on the Yukon marketplace is available in the Yukon Economic Development office.

Driving growth factors considered in planning this complex is the fact that Yukon's population growth is more than quadruple the average rate in the U.S., its Median household income is 25% higher than the U.S. average, and the area has a younger demographic than the national average. This was reported in a May 2015 Market Feasibility & Economic Impact Presentation prepared by Convention Sports & Leisure, (CS&L), a recognized national firm providing consultation for facilities of this type. That report also details the extensive tournament play and economic impact expected as a result of the development and emphasizes it is expected to drive additional demand for convenient hotel accommodations.

Oklahoma City recently approved the de-annexation of the 250 acre site for the Sports Complex which allows for the commencement of site utility and grading in August of this year with the opening of some of the facilities, detailed in the full CS&L report, in the Fall of 2016 with Tournament Play expected to commence in the Spring of 2017.

Yukon Chamber of Commerce

We interviewed the Yukon Chamber of Commerce regarding inquiries in the area for meeting and convention space in the market.

They report that the Dale Robertson Center (which serves as the Senior Center for Yukon residents during the daytime) is the largest facility available for groups up to 500 people at rounds of 8. The facility has a catering kitchen but depends upon outside caterers for food service. Many groups are essentially “under accommodated” in this facility given the multipurpose nature of the center and the limitations of booking during daytime periods when it serves as the Senior Center

Express Ranch Clydesdale Barn is another possible meeting venue in the market place, which can accommodate up to 200 people in the upper area of the Clydesdale Barn. While this is a very high quality and unique barn facility, whose primary purpose is housing the Ranch Clydesdale horses, it is dependent on only outside caterers, is not handicap accessible, and has very limited (a single toilet) restroom facilities.

Paradise Event Center is probably the highest quality facility in the Yukon market, and can accommodate 85 people. It features chandeliers and a reasonably high quality level of finish, but is entirely dependent upon outside caterers and has a “back door” location in The Salazar Building and Roofing Complex.

The Palace Event Center was a popular wedding and concert venue that has been closed for nearly two years. It’s website reports they continue to regret inquiries for weddings and events on a regular basis.

It was reported recently that the former Snyder’s building may be redeveloped as a meeting facility, however given the condition of the building and its’ flood plain location it will be difficult to accommodate large banquet functions.

Last year’s chamber banquet was held at the St Johns Catholic Church where 283 people were served for lack of any available, appropriate venue, however, the Chamber advises that going forward that facility will only be available for Church related functions.

It is very apparent that existing demand emanating from the Yukon market is often forced to seek facilities located in the adjacent Oklahoma City Metro Area for lack of available meeting and banquet facilities in the market area. While we had hoped the survey would reveal the levels of this displaced demand, the responses were not sufficient to assess the level and nature at this time.

Yukon Parks and Recreation Department

The Yukon Parks and Recreation facilitates a number of special events every year many of which are local in nature but several of which attract out of town visitors. They provided the following information detailing 2015 events that attract 200 or more people, their location and approximate attendance.

Date	Event Name	location*	attendance
January 19	Free Throw Contest	JCG&YCC	200
January 31	Daddy Daughter Dance	DRC	800
February 7	Yukon Chocolate Festival	DRC	800
March 7	Kids Trout Fish Out	DRC Pond	200
March 26	Taste of Yukon	DRC	1,000
April 10-18	Yukon Senior Games	various locations	275
May 2	Festival of the Child	City Park	2,000
June 6	Chisholm Trail & Crawfish Festival	Kilpatrick Farm	4,000
June- Aug	Concerts in the Park (10 events)	Chisholm Trail Park	300 (each)
July 3	Freedom Fest/Veterans Tribute & Fireworks	Chisholm Trail Park	30,000
July 4	Freedom Fest/various events & BBQ Cook off/Philharmonic & Fireworks	Chisholm Trail Park	50,000
July 24	Gals, Glitter & Garb Lunch/Auction	DRC	250
August 22	Sprint 5k Run	Chisholm Trail Park	200
October 22	Spooksville	YCC	1,000
October 26	Mummy & Son Masquerade	JCG	200
November 7	Pumpkin Harvest Craft Festival	DRC	1,000
Nov21-Dec31	Christmas in the Park Light Festival	Chisholm Trail Park	200,000
December 5	Mayor's Christmas Party for Kids	DRC	200
December 17	Sounds of the Season featuring the OKC Philharmonic	Yukon Fine Arts Center	1,800

- YCC Yukon Community Center (lobby, gym, no banquets or speakers)
- JCG Jackie Cooper Gym (2 gyms)
- DRC Dale Robertson Senior Center

Clearly the Parks and Recreation department has been successful in driving significant lodging demand with numerous events that attract out of town visitors from the regional area. As the development of additional retail and restaurant facilities evolves in the Frisco Road Economic Development Project Plan area, it will make Yukon even more attractive to visitors for an overnight stay or as a meeting or conference/convention venue.

Yukon School System

Given their importance as a major employer in the Yukon marketplace we interviewed the Yukon School System to inquire about their need for meeting and banquet facilities as well as where they were presently accommodating those needs. They report that they hold meetings in a meeting room at the police station that can accommodate 40-50 people and they often conduct meetings and sports banquets in the High School Cafeteria, for lack of alternative facilities. While affordability is a factor, they would consider utilizing new facilities if they were developed in Yukon, and they currently take some of their training meetings to hotels and meeting facilities in both Tulsa and Oklahoma City. They report that many of their meetings

prefer not to meet in downtown OKC, given the difficulty and expense of parking and they welcomed the addition of the Embassy Suites Hotel & Convention Center in Norman as an alternative, although they would prefer a Yukon facility if it were available.

Mustang School System

The Mustang School System is the largest employer in Canadian County with 1300 employees. While the City of Mustang comprises a 12 square mile area, the school district encompasses 69 square miles. It includes the largest High School on the western side of the state and they have significant demand for space in which to meet and hold banquets. As an example they host quarterly town hall meetings in an Oklahoma City hotel for 250 people, which require 4-5 breakout rooms. If they had appropriate meeting and banquet facilities in the more immediate geographic area they estimate they would utilize them approximately 15 times per year. They currently accommodate numerous events in their High School cafeteria, and utilize Church fellowship halls, The Mustang Town Center (1 meeting room limited to 150 people maximum), The Edmond Administrative Center, and other hotel facilities in the greater OKC market area. Their ROTC program, regarded as the top in the state, has outgrown their commons area for it's banquet and has been forced into the cafeteria. That event, as an example, could draw up to 650 people but is limited to 350, given capacity constraints in the cafeteria. Their Ag program (FFA) has similar events that host hundreds of people.

Integris Hospital Yukon

Integris is both a major employer and a major draw to the Yukon market given its importance as a 75 bed regional medical center. They are currently expanding with nearly \$30 million of construction in their Cardiac Catheterization Facilities, Surgery and Medical Office building facilities. This facility is part of the larger Integris Corporation medical system with hospitals located throughout the OKC metro area. They handle a number of meetings in their in house meeting room (which can accommodate 20-30 people) and hold their annual Holiday Party for approximately 50 people at either the Mustang Town Center or the Dale Robertson Center. While the larger Integris Corporation holds numerous meetings Yukon has not been considered as a venue for both lack of facilities and more central locations with greater offerings of amenities in the OKC marketplace. With the evolution of the nearly 200 acre Frisco Road Economic Development Project Plan area surrounding the Hospital, it is anticipated that perception will change.

CONCLUSIONS

While the area lodging market reflects strong demand and growth in that demand, and there is clearly some identifiable demand for meeting and banquet facilities emanating both from social sectors (weddings, banquets etc.) and employers (notably the school districts) the survey response and interview results were not sufficient to support recommending the appropriate

sizing or scope of development of such facilities at this time. However, the impending development of the Frisco Development Corridor and the impact of the Sports Park, and the new retail, office and residential development expected to occur in the near future should create an attractive setting for such a venue in the near term as those facilities evolve.

We strongly suggest that the Economic Development Authority, enroll the Chamber of Commerce, the Parks and Recreation Department and any other municipal entities that might gather information on meeting, banquet and convention opportunities that are displaced from the marketplace in the interim. A comprehensive system should be created to gather and quantify those regrets for meeting, banquet space or convention/conference inquiries, as they will provide very important support in decisions regarding the size and scope of space that should be developed in the Yukon marketplace in the future.

CLOSING

We appreciated the opportunity to be of service to you in this engagement, and look forward to the opportunity to work with you further to refine your planning process for Convention and Meeting Facilities, as well as additional lodging development, in the Yukon Marketplace. As we have discussed in this report, that work should be undertaken at such time in the future when:

The Sports Park development is operational and it's impact upon the local lodging community, and potential needs for meeting and convention space that may emanate from it as well, begins to be experienced in the marketplace and becomes quantifiable.

The planned N. Frisco Road interchange improvements are progressing to the point that potential retail, office, residential and other potential developments within The Frisco Road Economic Development Project Plan area are identifiable and the timing of those development elements can be anticipated. This is important, as they will greatly enhance the sense of "place" that will be necessary for a viable Yukon Meeting & Convention Center within the overall plan area.

A body of data on "regrets" for meeting, banquet, or convention space has been gathered over a sufficient period of time (at least one year to assess seasonal variations) in an effort spearheaded by the Yukon Economic Development department with the cooperation of other potential points of inquiry within the City, to assist in developing plans for an appropriate size and scope of meeting and convention facility.

From a supply perspective, further support for the potential for a new convention/meeting facility to serve not just Yukon but the overall Oklahoma City southwest sector is seen in the recently released Oklahoma Journal Record Meeting Guide for 2015 that includes a Venue

Directory. That directory details there are only 5 locations in the OKC-Southwest sector of the City, as detailed below:

PROPERTY	LOCATION	BANQUET CAPACITY
Biltmore Hotel	Meridian/I-40	900
Wyndham Garden Hotel	Will Rogers Airport	500
Best Western/Saddleback Inn	4300 SW Third Street	400
Embassy Suites	South Meridian	440
Cattleman’s Special Event Center	Agnew Avenue	170

This limited inventory of space, much of which is not considered “first tier” meeting or convention space, within the entire I-40 west corridor from Meridian to El Reno further supports the potential need for a first class, state of the art meeting and convention facility in Yukon.

Sincerely yours

PARTNERS IN DEVELOPMENT

ATTACHMENT A: STR REPORT



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Yukon, OK Area Selected Properties

January 2009 to May 2015

Currency: USD - US Dollar

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

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Tab 2 - Data by Measure

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Occupancy (%)														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	43.3	51.6	70.5	52.8	57.8	62.5	59.9	48.6	52.3	53.1	47.8	44.2	53.7	55.3
2010	40.8	43.1	61.7	58.0	63.2	72.7	72.2	66.5	66.5	68.6	68.0	59.6	61.8	53.5
2011	57.5	64.7	79.9	76.6	82.1	90.6	83.8	83.3	78.3	81.9	76.4	80.1	78.0	72.3
2012	75.6	75.3	88.6	86.4	94.0	97.7	89.8	91.1	80.3	84.6	80.0	72.7	84.8	84.2
2013	72.9	74.8	79.5	80.3	82.3	93.5	86.5	84.9	79.8	75.7	71.2	63.3	78.9	78.2
2014	67.0	68.8	83.2	65.6	75.7	77.5	80.7	76.2	77.3	85.1	73.7	69.1	75.1	72.0
2015	63.8	60.5	82.6	73.9	80.7									72.5
Avg	60.5	62.7	78.4	70.7	76.8	82.4	79.2	75.5	72.9	75.5	69.8	65.0	72.4	70.0

ADR (\$)														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	80.95	79.35	81.40	80.48	82.08	82.06	81.33	81.03	80.26	81.10	79.15	79.79	80.84	80.94
2010	78.89	79.89	79.01	77.60	77.81	80.25	78.92	77.48	77.28	78.83	79.54	77.07	78.53	78.53
2011	77.01	78.13	78.94	78.79	80.22	82.86	83.54	82.71	80.76	81.56	82.67	79.88	80.77	78.76
2012	81.63	82.28	83.23	83.73	86.23	88.67	90.47	88.84	88.13	87.62	86.06	85.83	86.21	83.57
2013	85.57	84.36	84.95	86.49	90.70	93.23	89.90	91.12	90.54	90.12	89.00	89.36	89.07	86.68
2014	91.10	89.88	91.00	90.45	92.46	91.55	91.68	92.11	93.24	93.68	92.61	92.32	91.95	91.07
2015	94.62	94.09	94.91	93.85	93.07									94.10
Avg	85.53	84.92	85.79	85.54	87.21	87.32	86.86	86.69	86.19	86.61	85.82	84.95	85.46	85.88

RevPAR (\$)														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	35.09	40.91	57.39	42.50	47.42	51.32	48.70	39.40	41.99	43.10	37.84	35.28	43.43	44.75
2010	32.16	34.40	48.72	44.98	49.15	58.35	56.96	51.53	51.40	54.05	54.08	45.93	48.55	42.01
2011	44.25	50.52	63.06	60.38	65.88	75.07	70.00	68.91	63.24	66.79	63.14	63.95	63.01	56.93
2012	61.73	61.99	73.76	72.37	81.06	86.67	81.28	80.94	70.78	74.10	68.88	62.38	73.07	70.33
2013	62.34	63.13	67.51	69.44	74.67	87.16	77.79	77.37	72.27	68.23	63.40	56.55	70.23	67.80
2014	61.01	61.87	75.69	59.30	69.95	70.95	74.01	70.18	72.08	79.69	68.23	63.78	69.07	65.61
2015	60.37	56.94	78.38	69.36	75.13									68.24
Avg	51.74	53.27	67.22	60.44	67.02	71.99	68.76	65.41	62.87	65.37	59.93	55.26	61.84	60.14

Supply														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	13,485	12,180	13,485	13,050	13,485	13,050	13,485	13,485	13,050	13,485	13,050	13,485	158,775	65,685
2010	13,485	12,180	13,485	13,050	13,485	13,050	13,485	13,485	13,050	13,485	13,050	13,485	158,775	65,685
2011	13,485	12,180	13,485	13,080	13,516	13,080	13,516	13,516	13,080	13,516	13,080	13,516	159,050	65,746
2012	13,516	12,208	13,516	13,080	13,516	13,080	13,516	13,516	13,080	13,516	13,080	13,516	159,140	65,836
2013	13,516	12,208	13,516	15,450	15,965	15,450	15,965	15,965	15,450	15,965	15,450	15,965	180,865	70,655
2014	15,965	14,420	15,965	18,270	18,879	18,270	18,879	18,879	18,270	18,879	18,270	18,879	213,825	83,499
2015	18,879	17,052	18,879	18,270	18,879									91,959
Avg	14,619	13,204	14,619	14,893	15,389	14,330	14,808	14,808	14,330	14,808	14,330	14,808	171,738	72,724

Demand														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	5,845	6,280	9,508	6,891	7,790	8,161	8,074	6,557	6,827	7,167	6,239	5,963	85,302	36,314
2010	5,497	5,244	8,315	7,564	8,518	9,489	9,734	8,969	8,680	9,247	8,872	8,036	98,165	35,138
2011	7,749	7,876	10,773	10,023	11,100	11,850	11,325	11,260	10,243	11,068	9,990	10,821	124,078	47,521
2012	10,222	9,198	11,978	11,304	12,706	12,785	12,143	12,313	10,504	11,430	10,470	9,823	134,876	55,408
2013	9,847	9,135	10,741	12,403	13,144	14,445	13,814	13,556	12,333	12,088	11,006	10,102	142,614	55,270
2014	10,693	9,926	13,279	11,978	14,282	14,159	15,240	14,384	14,123	16,059	13,461	13,043	160,627	60,158
2015	12,044	10,319	15,590	13,502	15,239									66,694
Avg	8,842	8,283	11,455	10,524	11,826	11,815	11,722	11,173	10,452	11,177	10,006	9,631	124,277	50,929

Revenue (\$)														
	January	February	March	April	May	June	July	August	September	October	November	December	Total Year	May YTD
2009	473,178	498,300	773,932	554,584	639,431	669,730	656,662	531,314	547,926	581,212	493,831	475,774	6,895,874	2,939,425
2010	433,681	418,955	656,999	586,994	662,828	761,499	768,164	694,938	670,821	728,901	705,690	619,334	7,708,804	2,759,457
2011	596,761	615,384	850,407	789,709	890,479	981,907	946,114	931,358	827,191	902,730	825,907	864,355	10,022,302	3,742,740
2012	834,378	756,815	996,972	946,538	1,095,649	1,133,594	1,098,579	1,093,937	925,766	1,001,498	900,997	843,065	11,627,788	4,630,352
2013	842,580	770,663	912,440	1,072,779	1,192,111	1,346,681	1,241,887	1,235,209	1,116,612	1,089,316	979,514	902,759	12,702,551	4,790,573
2014	974,099	892,189	1,208,365	1,083,412	1,320,553	1,296,319	1,397,256	1,324,885	1,316,886	1,504,485	1,246,592	1,204,066	14,769,107	5,478,618
2015	1,139,643	970,903	1,479,682	1,267,145	1,418,349									6,275,722
Avg	756,331	703,316	982,685	900,166	1,031,343	1,031,622	1,018,110	968,607	900,867	968,024	858,755	818,226	10,621,071	4,373,841

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Tab 3 - Percent Change from Previous Year - Detail by Measure

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Occupancy														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	-6.0	-16.5	-12.5	9.8	9.3	16.3	20.6	36.8	27.1	29.0	42.2	34.8	15.1	-3.2	
2011	41.0	50.2	29.6	32.2	30.0	24.6	16.1	25.3	17.7	19.4	12.3	34.3	26.2	35.1	
2012	31.6	16.5	10.9	12.8	14.5	7.9	7.2	9.4	2.5	3.3	4.8	-9.2	8.6	16.4	
2013	-3.7	-0.7	-10.3	-7.1	-12.4	-4.3	-3.7	-6.8	-0.6	-10.5	-11.0	-12.9	-7.0	-7.1	
2014	-8.1	-8.0	4.7	-18.3	-8.1	-17.1	-6.7	-10.3	-3.2	12.3	3.4	9.2	-4.7	-7.9	
2015	-4.8	-12.1	-0.7	12.7	6.7									0.7	
Avg	8.4	4.9	3.6	7.0	6.7	5.5	6.7	10.9	8.7	10.7	10.4	11.2	7.6	5.7	

ADR														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	-2.5	0.7	-2.9	-3.6	-5.2	-2.2	-3.0	-4.4	-3.7	-2.8	0.5	-3.4	-2.9	-3.0	
2011	-2.4	-2.2	-0.1	1.5	3.1	3.3	5.9	6.8	4.5	3.5	3.9	3.6	2.9	0.3	
2012	6.0	5.3	5.4	6.3	7.5	7.0	8.3	7.4	9.1	7.4	4.1	7.4	6.7	6.1	
2013	4.8	2.5	2.1	3.3	5.2	5.1	-0.6	2.6	2.7	2.8	3.4	4.1	3.3	3.7	
2014	6.5	6.5	7.1	4.6	1.9	-1.8	2.0	1.1	3.0	4.0	4.1	3.3	3.2	5.1	
2015	3.9	4.7	4.3	3.8	0.7									3.3	
Avg	2.7	2.9	2.6	2.6	2.2	2.3	2.5	2.7	3.1	3.0	3.2	3.0	2.7	2.6	

RevPAR														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	-8.3	-15.9	-15.1	5.8	3.7	13.7	17.0	30.8	22.4	25.4	42.9	30.2	11.8	-6.1	
2011	37.6	46.9	29.4	34.2	34.0	28.6	22.9	33.7	23.0	23.6	16.8	39.2	29.8	35.5	
2012	39.5	22.7	17.0	19.9	23.0	15.4	16.1	17.5	11.9	10.9	9.1	-2.5	16.0	23.5	
2013	1.0	1.8	-8.5	-4.0	-7.9	0.6	-4.3	-4.4	2.1	-7.9	-8.0	-9.3	-3.9	-3.6	
2014	-2.1	-2.0	12.1	-14.6	-6.3	-18.6	-4.9	-9.3	-0.3	16.8	7.6	12.8	-1.7	-3.2	
2015	-1.1	-8.0	3.6	17.0	7.4									4.0	
Avg	11.1	7.6	6.4	9.7	9.0	8.0	9.4	13.7	11.8	13.8	13.7	14.1	10.4	8.4	

Supply														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
2011	0.0	0.0	0.0	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.1	
2012	0.2	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	
2013	0.0	0.0	0.0	18.1	18.1	18.1	18.1	18.1	18.1	18.1	18.1	18.1	13.7	7.3	
2014	18.1	18.1	18.1	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.2	18.2	
2015	18.3	18.3	18.3	0.0	0.0									10.1	
Avg	6.1	6.1	6.1	6.1	6.1	7.3	6.4	6.0							

Demand														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	-6.0	-16.5	-12.5	9.8	9.3	16.3	20.6	36.8	27.1	29.0	42.2	34.8	15.1	-3.2	
2011	41.0	50.2	29.6	32.5	30.3	24.9	16.3	25.5	18.0	19.7	12.6	34.7	26.4	35.2	
2012	31.9	16.8	11.2	12.8	14.5	7.9	7.2	9.4	2.5	3.3	4.8	-9.2	8.7	16.6	
2013	-3.7	-0.7	-10.3	9.7	3.4	13.0	13.8	10.1	17.4	5.8	5.1	2.8	5.7	-0.2	
2014	8.6	8.7	23.6	-3.4	8.7	-2.0	10.3	6.1	14.5	32.9	22.3	29.1	12.6	8.8	
2015	12.6	4.0	17.4	12.7	6.7									10.9	
Avg	14.1	10.4	9.8	12.3	12.2	12.0	13.6	17.6	15.9	18.1	17.4	18.4	13.7	11.3	

Revenue														Total Year	May YTD
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	-8.3	-15.9	-15.1	5.8	3.7	13.7	17.0	30.8	22.4	25.4	42.9	30.2	11.8	-6.1	
2011	37.6	46.9	29.4	34.5	34.3	28.9	23.2	34.0	23.3	23.8	17.0	39.6	30.0	35.6	
2012	39.8	23.0	17.2	19.9	23.0	15.4	16.1	17.5	11.9	10.9	9.1	-2.5	16.0	23.7	
2013	1.0	1.8	-8.5	13.3	8.8	18.8	13.0	12.9	20.6	8.8	8.7	7.1	9.2	3.5	
2014	15.6	15.8	32.4	1.0	10.8	-3.7	12.5	7.3	17.9	38.1	27.3	33.4	16.3	14.4	
2015	17.0	8.8	22.5	17.0	7.4									14.5	
Avg	17.1	13.4	13.0	15.3	14.7	14.6	16.4	20.5	19.2	21.4	21.0	21.5	16.7	14.3	

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Tab 4 - Percent Change from Previous Year - Detail by Year

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

	Jan 10	Feb 10	Mar 10	Apr 10	May 10	Jun 10	Jul 10	Aug 10	Sep 10	Oct 10	Nov 10	Dec 10	Total Year	May YTD
Occ	-6.0	-16.5	-12.5	9.8	9.3	16.3	20.6	36.8	27.1	29.0	42.2	34.8	15.1	-3.2
ADR	-2.5	0.7	-2.9	-3.6	-5.2	-2.2	-3.0	-4.4	-3.7	-2.8	0.5	-3.4	-2.9	-3.0
RevPAR	-8.3	-15.9	-15.1	5.8	3.7	13.7	17.0	30.8	22.4	25.4	42.9	30.2	11.8	-6.1
Supply	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Demand	-6.0	-16.5	-12.5	9.8	9.3	16.3	20.6	36.8	27.1	29.0	42.2	34.8	15.1	-3.2
Revenue	-8.3	-15.9	-15.1	5.8	3.7	13.7	17.0	30.8	22.4	25.4	42.9	30.2	11.8	-6.1

	Jan 11	Feb 11	Mar 11	Apr 11	May 11	Jun 11	Jul 11	Aug 11	Sep 11	Oct 11	Nov 11	Dec 11	Total Year	May YTD
Occ	41.0	50.2	29.6	32.2	30.0	24.6	16.1	25.3	17.7	19.4	12.3	34.3	26.2	35.1
ADR	-2.4	-2.2	-0.1	1.5	3.1	3.3	5.9	6.8	4.5	3.5	3.9	3.6	2.9	0.3
RevPAR	37.6	46.9	29.4	34.2	34.0	28.6	22.9	33.7	23.0	23.6	16.8	39.2	29.8	35.5
Supply	0.0	0.0	0.0	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.1
Demand	41.0	50.2	29.6	32.5	30.3	24.9	16.3	25.5	18.0	19.7	12.6	34.7	26.4	35.2
Revenue	37.6	46.9	29.4	34.5	34.3	28.9	23.2	34.0	23.3	23.8	17.0	39.6	30.0	35.6

	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 12	Aug 12	Sep 12	Oct 12	Nov 12	Dec 12	Total Year	May YTD
Occ	31.6	16.5	10.9	12.8	14.5	7.9	7.2	9.4	2.5	3.3	4.8	-9.2	8.6	16.4
ADR	6.0	5.3	5.4	6.3	7.5	7.0	8.3	7.4	9.1	7.4	4.1	7.4	6.7	6.1
RevPAR	39.5	22.7	17.0	19.9	23.0	15.4	16.1	17.5	11.9	10.9	9.1	-2.5	16.0	23.5
Supply	0.2	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1
Demand	31.9	16.8	11.2	12.8	14.5	7.9	7.2	9.4	2.5	3.3	4.8	-9.2	8.7	16.6
Revenue	39.8	23.0	17.2	19.9	23.0	15.4	16.1	17.5	11.9	10.9	9.1	-2.5	16.0	23.7

	Jan 13	Feb 13	Mar 13	Apr 13	May 13	Jun 13	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Total Year	May YTD
Occ	-3.7	-0.7	-10.3	-7.1	-12.4	-4.3	-3.7	-6.8	-0.6	-10.5	-11.0	-12.9	-7.0	-7.1
ADR	4.8	2.5	2.1	3.3	5.2	5.1	-0.6	2.6	2.7	2.8	3.4	4.1	3.3	3.7
RevPAR	1.0	1.8	-8.5	-4.0	-7.9	0.6	-4.3	-4.4	2.1	-7.9	-8.0	-9.3	-3.9	-3.6
Supply	0.0	0.0	0.0	18.1	18.1	18.1	18.1	18.1	18.1	18.1	18.1	18.1	13.7	7.3
Demand	-3.7	-0.7	-10.3	9.7	3.4	13.0	13.8	10.1	17.4	5.8	5.1	2.8	5.7	-0.2
Revenue	1.0	1.8	-8.5	13.3	8.8	18.8	13.0	12.9	20.6	8.8	8.7	7.1	9.2	3.5

	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Jul 14	Aug 14	Sep 14	Oct 14	Nov 14	Dec 14	Total Year	May YTD
Occ	-8.1	-8.0	4.7	-18.3	-8.1	-17.1	-6.7	-10.3	-3.2	12.3	3.4	9.2	-4.7	-7.9
ADR	6.5	6.5	7.1	4.6	1.9	-1.8	2.0	1.1	3.0	4.0	4.1	3.3	3.2	5.1
RevPAR	-2.1	-2.0	12.1	-14.6	-6.3	-18.6	-4.9	-9.3	-0.3	16.8	7.6	12.8	-1.7	-3.2
Supply	18.1	18.1	18.1	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.3	18.2	18.2
Demand	8.6	8.7	23.6	-3.4	8.7	-2.0	10.3	6.1	14.5	32.9	22.3	29.1	12.6	8.8
Revenue	15.6	15.8	32.4	1.0	10.8	-3.7	12.5	7.3	17.9	38.1	27.3	33.4	16.3	14.4

	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	Jul 15	Aug 15	Sep 15	Oct 15	Nov 15	Dec 15	Total Year	May YTD
Occ	-4.8	-12.1	-0.7	12.7	6.7									0.7
ADR	3.9	4.7	4.3	3.8	0.7									3.3
RevPAR	-1.1	-8.0	3.6	17.0	7.4									4.0
Supply	18.3	18.3	18.3	0.0	0.0									10.1
Demand	12.6	4.0	17.4	12.7	6.7									10.9
Revenue	17.0	8.8	22.5	17.0	7.4									14.5

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Tab 5 - Twelve Month Moving Average

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Occupancy (%)												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	53.5	52.9	52.1	52.5	53.0	53.8	54.9	56.4	57.6	58.9	60.5	61.8
2011	63.2	64.9	66.5	68.0	69.6	71.1	72.1	73.5	74.5	75.6	76.3	78.0
2012	79.6	80.4	81.1	81.9	82.9	83.5	84.0	84.7	84.9	85.1	85.4	84.8
2013	84.5	84.5	83.7	83.2	82.2	82.0	81.8	81.4	81.3	80.5	79.8	78.9
2014	78.3	77.8	78.1	76.7	76.1	74.9	74.5	73.9	73.7	74.6	74.8	75.1
2015	74.7	74.0	74.1	74.8	75.2							

ADR (\$)												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	80.71	80.76	80.51	80.25	79.83	79.66	79.43	79.11	78.86	78.68	78.73	78.53
2011	78.39	78.30	78.30	78.40	78.63	78.94	79.39	79.86	80.13	80.36	80.61	80.77
2012	81.07	81.34	81.72	82.12	82.67	83.23	83.86	84.41	84.98	85.48	85.73	86.21
2013	86.51	86.66	86.83	87.06	87.49	87.99	87.96	88.19	88.40	88.61	88.82	89.07
2014	89.46	89.81	90.28	90.61	90.78	90.62	90.79	90.89	91.14	91.48	91.75	91.95
2015	92.20	92.46	92.81	93.07	93.12							

RevPAR (\$)												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	43.18	42.68	41.95	42.15	42.30	42.88	43.58	44.61	45.38	46.31	47.65	48.55
2011	49.58	50.82	52.03	53.30	54.72	56.10	57.21	58.69	59.66	60.74	61.48	63.01
2012	64.49	65.37	66.28	67.27	68.56	69.51	70.47	71.49	72.11	72.73	73.20	73.07
2013	73.12	73.20	72.67	72.39	71.90	72.15	71.95	71.75	71.49	71.37	70.86	70.23
2014	70.01	69.83	70.50	69.51	69.13	67.88	67.67	67.14	67.19	68.24	68.60	69.07
2015	68.91	68.44	68.76	69.59	70.03							

Supply												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	158,775	158,775	158,775	158,775	158,775	158,775	158,775	158,775	158,775	158,775	158,775	158,775
2011	158,775	158,775	158,775	158,805	158,836	158,866	158,897	158,928	158,958	158,989	159,019	159,050
2012	159,081	159,109	159,140	159,140	159,140	159,140	159,140	159,140	159,140	159,140	159,140	159,140
2013	159,140	159,140	159,140	161,510	163,959	166,329	168,778	171,227	173,597	176,046	178,416	180,865
2014	183,314	185,526	187,975	190,795	193,709	196,529	199,443	202,357	205,177	208,091	210,911	213,825
2015	216,739	219,371	222,285	222,285	222,285							

Demand												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	84,954	83,918	82,725	83,398	84,126	85,454	87,114	89,526	91,379	93,459	96,092	98,165
2011	100,417	103,049	105,507	107,966	110,548	112,909	114,500	116,791	118,354	120,175	121,293	124,078
2012	126,551	127,873	129,078	130,359	131,965	132,900	133,718	134,771	135,032	135,394	135,874	134,876
2013	134,501	134,438	133,201	134,300	134,738	136,398	138,069	139,312	141,141	141,799	142,335	142,614
2014	143,460	144,251	146,789	146,364	147,502	147,216	148,642	149,470	151,260	155,231	157,686	160,627
2015	161,978	162,371	164,682	166,206	167,163							

Revenue (\$)												
	January	February	March	April	May	June	July	August	September	October	November	December
2010	6,856,377	6,777,032	6,660,099	6,692,509	6,715,906	6,807,675	6,919,177	7,082,801	7,205,696	7,353,385	7,565,244	7,708,804
2011	7,871,884	8,068,313	8,261,721	8,464,436	8,692,087	8,912,495	9,090,445	9,326,865	9,483,235	9,657,064	9,777,281	10,022,302
2012	10,259,919	10,401,350	10,547,915	10,704,744	10,909,914	11,061,601	11,214,066	11,376,645	11,475,220	11,573,988	11,649,078	11,627,788
2013	11,635,990	11,649,838	11,565,306	11,691,547	11,788,009	12,001,096	12,144,404	12,285,676	12,476,522	12,564,340	12,642,857	12,702,551
2014	12,834,070	12,955,596	13,251,521	13,262,154	13,390,596	13,340,234	13,495,603	13,585,279	13,785,553	14,200,722	14,467,800	14,769,107
2015	14,934,651	15,013,365	15,284,682	15,468,415	15,566,211							

High value is boxed.

Low value is boxed and italicized.

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Tab 6 - Twelve Month Moving Average with Percent Change

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue	
	This Year	% Chg	This Year	% Chg								
Jan 10	53.5		80.71		43.18		158,775		84,954		6,856,377	
Feb 10	52.9		80.76		42.68		158,775		83,918		6,777,032	
Mar 10	52.1		80.51		41.95		158,775		82,725		6,660,099	
Apr 10	52.5		80.25		42.15		158,775		83,398		6,692,509	
May 10	53.0		79.83		42.30		158,775		84,126		6,715,906	
Jun 10	53.8		79.66		42.88		158,775		85,454		6,807,675	
Jul 10	54.9		79.43		43.58		158,775		87,114		6,919,177	
Aug 10	56.4		79.11		44.61		158,775		89,526		7,082,801	
Sep 10	57.6		78.86		45.38		158,775		91,379		7,205,696	
Oct 10	58.9		78.68		46.31		158,775		93,459		7,353,385	
Nov 10	60.5		78.73		47.65		158,775		96,092		7,565,244	
Dec 10	61.8	15.1	78.53	-2.9	48.55	11.8	158,775	0.0	98,165	15.1	7,708,804	11.8
Jan 11	63.2	18.2	78.39	-2.9	49.58	14.8	158,775	0.0	100,417	18.2	7,871,884	14.8
Feb 11	64.9	22.8	78.30	-3.0	50.82	19.1	158,775	0.0	103,049	22.8	8,068,313	19.1
Mar 11	66.5	27.5	78.30	-2.7	52.03	24.0	158,775	0.0	105,507	27.5	8,261,721	24.0
Apr 11	68.0	29.4	78.40	-2.3	53.30	26.5	158,805	0.0	107,966	29.5	8,464,436	26.5
May 11	69.6	31.4	78.63	-1.5	54.72	29.4	158,836	0.0	110,548	31.4	8,692,087	29.4
Jun 11	71.1	32.1	78.94	-0.9	56.10	30.8	158,866	0.1	112,909	32.1	8,912,495	30.9
Jul 11	72.1	31.3	79.39	-0.0	57.21	31.3	158,897	0.1	114,500	31.4	9,090,445	31.4
Aug 11	73.5	30.3	79.86	0.9	58.69	31.6	158,928	0.1	116,791	30.5	9,326,865	31.7
Sep 11	74.5	29.4	80.13	1.6	59.66	31.5	158,958	0.1	118,354	29.5	9,483,235	31.6
Oct 11	75.6	28.4	80.36	2.1	60.74	31.2	158,989	0.1	120,175	28.6	9,657,064	31.3
Nov 11	76.3	26.0	80.61	2.4	61.48	29.0	159,019	0.2	121,293	26.2	9,777,281	29.2
Dec 11	78.0	26.2	80.77	2.9	63.01	29.8	159,050	0.2	124,078	26.4	10,022,302	30.0
Jan 12	79.6	25.8	81.07	3.4	64.49	30.1	159,081	0.2	126,551	26.0	10,259,919	30.3
Feb 12	80.4	23.8	81.34	3.9	65.37	28.6	159,109	0.2	127,873	24.1	10,401,350	28.9
Mar 12	81.1	22.1	81.72	4.4	66.28	27.4	159,140	0.2	129,078	22.3	10,547,915	27.7
Apr 12	81.9	20.5	82.12	4.7	67.27	26.2	159,140	0.2	130,359	20.7	10,704,744	26.5
May 12	82.9	19.1	82.67	5.1	68.56	25.3	159,140	0.2	131,965	19.4	10,909,914	25.5
Jun 12	83.5	17.5	83.23	5.4	69.51	23.9	159,140	0.2	132,900	17.7	11,061,601	24.1
Jul 12	84.0	16.6	83.86	5.6	70.47	23.2	159,140	0.2	133,718	16.8	11,214,066	23.4
Aug 12	84.7	15.2	84.41	5.7	71.49	21.8	159,140	0.1	134,771	15.4	11,376,645	22.0
Sep 12	84.9	14.0	84.98	6.1	72.11	20.9	159,140	0.1	135,032	14.1	11,475,220	21.0
Oct 12	85.1	12.6	85.48	6.4	72.73	19.7	159,140	0.1	135,394	12.7	11,573,988	19.8
Nov 12	85.4	11.9	85.73	6.4	73.20	19.1	159,140	0.1	135,874	12.0	11,649,078	19.1
Dec 12	84.8	8.6	86.21	6.7	73.07	16.0	159,140	0.1	134,876	8.7	11,627,788	16.0
Jan 13	84.5	6.2	86.51	6.7	73.12	13.4	159,140	0.0	134,501	6.3	11,635,990	13.4
Feb 13	84.5	5.1	86.66	6.5	73.20	12.0	159,140	0.0	134,438	5.1	11,649,838	12.0
Mar 13	83.7	3.2	86.83	6.3	72.67	9.6	159,140	0.0	133,201	3.2	11,565,306	9.6
Apr 13	83.2	1.5	87.06	6.0	72.39	7.6	161,510	1.5	134,300	3.0	11,691,547	9.2
May 13	82.2	-0.9	87.49	5.8	71.90	4.9	163,959	3.0	134,738	2.1	11,788,009	8.0
Jun 13	82.0	-1.8	87.99	5.7	72.15	3.8	166,329	4.5	136,398	2.6	12,001,096	8.5
Jul 13	81.8	-2.6	87.96	4.9	71.95	2.1	168,778	6.1	138,069	3.3	12,144,404	8.3
Aug 13	81.4	-3.9	88.19	4.5	71.75	0.4	171,227	7.6	139,312	3.4	12,285,676	8.0
Sep 13	81.3	-4.2	88.40	4.0	71.87	-0.3	173,597	9.1	141,141	4.5	12,476,522	8.7

Tab 6 - Twelve Month Moving Average with Percent Change

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue	
	This Year	% Chg	This Year	% Chg								
Oct 13	80.5	-5.3	88.61	3.7	71.37	-1.9	176,046	10.6	141,799	4.7	12,564,340	8.6
Nov 13	79.8	-6.6	88.82	3.6	70.86	-3.2	178,416	12.1	142,335	4.8	12,642,857	8.5
Dec 13	78.9	-7.0	89.07	3.3	70.23	-3.9	180,865	13.7	142,614	5.7	12,702,551	9.2
Jan 14	78.3	-7.4	89.46	3.4	70.01	-4.2	183,314	15.2	143,460	6.7	12,834,070	10.3
Feb 14	77.8	-8.0	89.81	3.6	69.83	-4.6	185,526	16.6	144,251	7.3	12,955,596	11.2
Mar 14	78.1	-6.7	90.28	4.0	70.50	-3.0	187,975	18.1	146,789	10.2	13,251,521	14.6
Apr 14	76.7	-7.7	90.61	4.1	69.51	-4.0	190,795	18.1	146,364	9.0	13,262,154	13.4
May 14	76.1	-7.3	90.78	3.8	69.13	-3.9	193,709	18.1	147,502	9.5	13,390,596	13.6
Jun 14	74.9	-8.7	90.62	3.0	67.88	-5.9	196,529	18.2	147,216	7.9	13,340,234	11.2
Jul 14	74.5	-8.9	90.79	3.2	67.67	-6.0	199,443	18.2	148,642	7.7	13,495,603	11.1
Aug 14	73.9	-9.2	90.89	3.1	67.14	-6.4	202,357	18.2	149,470	7.3	13,585,279	10.6
Sep 14	73.7	-9.3	91.14	3.1	67.19	-6.5	205,177	18.2	151,260	7.2	13,785,553	10.5
Oct 14	74.6	-7.4	91.48	3.2	68.24	-4.4	208,091	18.2	155,231	9.5	14,200,722	13.0
Nov 14	74.8	-6.3	91.75	3.3	68.60	-3.2	210,911	18.2	157,686	10.8	14,467,800	14.4
Dec 14	75.1	-4.7	91.95	3.2	69.07	-1.7	213,825	18.2	160,627	12.6	14,769,107	16.3
Jan 15	74.7	-4.5	92.20	3.1	68.91	-1.6	216,739	18.2	161,978	12.9	14,934,651	16.4
Feb 15	74.0	-4.8	92.46	3.0	68.44	-2.0	219,371	18.2	162,371	12.6	15,013,365	15.9
Mar 15	74.1	-5.1	92.81	2.8	68.76	-2.5	222,285	18.3	164,682	12.2	15,284,682	15.3
Apr 15	74.8	-2.5	93.07	2.7	69.59	0.1	222,285	16.5	166,206	13.6	15,468,415	16.6
May 15	75.2	-1.2	93.12	2.6	70.03	1.3	222,285	14.8	167,163	13.3	15,566,211	16.2

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Tab 7 - Day of Week Analysis

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Occupancy (%)								Total Month
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun - 14	57.2	77.2	86.7	88.2	81.8	79.8	76.6	77.5
Jul - 14	61.1	81.7	90.2	86.8	82.0	81.0	78.1	80.7
Aug - 14	56.0	76.2	84.8	83.3	80.0	79.1	77.8	76.2
Sep - 14	60.0	72.7	85.3	86.8	80.1	81.0	74.4	77.3
Oct - 14	69.3	84.1	91.3	93.8	86.4	84.1	84.1	85.1
Nov - 14	60.3	78.3	82.6	82.2	77.3	72.4	67.5	73.7
Dec - 14	60.9	70.6	70.6	70.6	67.1	70.1	72.6	69.1
Jan - 15	50.5	67.7	74.0	71.3	62.8	64.8	57.1	63.8
Feb - 15	42.3	58.7	65.1	68.5	62.3	65.6	61.1	60.5
Mar - 15	63.6	78.9	86.8	86.5	88.9	91.0	87.0	82.6
Apr - 15	50.8	76.7	81.3	79.4	72.8	80.8	74.4	73.9
May - 15	62.9	80.4	88.3	87.4	84.0	83.2	82.4	80.7
Total Year	58.1	75.2	82.3	82.1	77.0	77.8	74.2	75.2

Three Year Occupancy (%)								Total Year
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun 12 - May 13	64.9	82.3	87.0	87.6	84.3	86.2	82.7	82.2
Jun 13 - May 14	58.6	76.3	82.7	81.8	77.4	80.6	75.5	76.1
Jun 14 - May 15	58.1	75.2	82.3	82.1	77.0	77.8	74.2	75.2
Total 3 Yr	60.2	77.6	83.8	83.6	79.2	81.1	77.0	77.5

ADR								Total Month
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun - 14	90.53	92.95	94.70	92.59	91.62	88.00	89.63	91.55
Jul - 14	91.18	92.00	93.54	93.82	91.28	88.88	89.53	91.68
Aug - 14	89.64	92.22	94.84	93.56	92.07	91.49	90.84	92.11
Sep - 14	93.40	93.83	93.90	94.14	93.38	91.94	91.69	93.24
Oct - 14	91.95	96.41	95.76	95.69	92.61	90.87	92.24	93.68
Nov - 14	91.00	94.30	93.91	95.57	93.15	90.44	89.69	92.61
Dec - 14	91.12	92.32	93.91	94.84	92.00	90.10	90.74	92.32
Jan - 15	94.03	96.69	96.77	96.92	94.82	92.12	91.21	94.62
Feb - 15	93.18	96.91	94.94	95.22	94.18	92.42	91.52	94.09
Mar - 15	93.82	96.16	95.90	96.59	95.48	92.89	93.13	94.91
Apr - 15	92.05	95.34	96.10	95.57	93.74	92.34	90.57	93.85
May - 15	91.47	93.51	94.74	95.02	92.20	92.44	92.22	93.07
Total Year	91.86	94.30	94.86	94.93	93.01	91.21	91.12	93.12

Three Year ADR								Total Year
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun 12 - May 13	85.76	87.31	89.15	88.49	87.71	87.00	86.50	87.49
Jun 13 - May 14	89.74	91.06	92.17	92.32	90.89	89.31	89.61	90.78
Jun 14 - May 15	91.86	94.30	94.86	94.93	93.01	91.21	91.12	93.12
Total 3 Yr	89.33	91.14	92.29	92.16	90.72	89.30	89.23	90.66

RevPAR								Total Month
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun - 14	51.80	71.79	82.14	81.68	74.93	70.23	68.67	70.95
Jul - 14	55.67	75.14	84.37	81.43	74.86	72.02	69.93	74.01
Aug - 14	50.19	70.29	80.47	77.92	73.65	72.41	70.64	70.18
Sep - 14	56.03	68.19	80.05	81.70	74.79	74.51	68.25	72.08
Oct - 14	63.75	81.10	87.39	89.72	80.06	76.46	77.55	79.69
Nov - 14	54.90	73.86	77.55	78.57	71.96	65.49	60.55	68.23
Dec - 14	55.53	65.15	66.28	66.94	61.69	63.19	65.91	63.78
Jan - 15	47.50	65.49	71.61	69.06	59.52	59.73	52.08	60.37
Feb - 15	39.40	56.92	61.83	65.21	58.67	60.60	55.93	56.94
Mar - 15	59.67	75.84	83.25	83.54	84.86	84.55	81.01	78.38
Apr - 15	46.79	73.12	78.16	75.87	68.20	74.65	67.38	69.36
May - 15	57.56	75.15	83.66	83.01	77.42	76.89	75.95	75.13
Total Year	53.38	70.95	78.10	77.93	71.64	70.93	67.59	70.03

Three Year RevPAR								Total Year
Sun	Mon	Tue	Wed	Thu	Fri	Sat		
Jun 12 - May 13	55.70	71.85	77.58	77.55	73.95	74.98	71.55	71.90
Jun 13 - May 14	52.62	69.50	76.26	75.52	70.31	72.02	67.64	69.13
Jun 14 - May 15	53.38	70.95	78.10	77.93	71.64	70.93	67.59	70.03
Total 3 Yr	53.78	70.72	77.34	77.02	71.85	72.45	68.71	70.26

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Tab 8 - Raw Data

Yukon, OK Area Selected Properties

Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue		Census & Sample %		
	This Year	% Chg	Census Props	Census Rooms	% Rooms STAR Participants										
Jan 09	43.3		80.95		35.09		13,485		5,845		473,178		6	435	100.0
Feb 09	51.6		79.35		40.91		12,180		6,280		498,300		6	435	100.0
Mar 09	70.5		81.40		57.39		13,485		9,508		773,932		6	435	100.0
Apr 09	52.8		80.48		42.50		13,050		6,891		554,584		6	435	100.0
May 09	57.8		82.08		47.42		13,485		7,790		639,431		6	435	100.0
Jun 09	62.5		82.06		51.32		13,050		8,161		669,730		6	435	100.0
Jul 09	59.9		81.33		48.70		13,485		8,074		656,662		6	435	100.0
Aug 09	48.6		81.03		39.40		13,485		6,557		531,314		6	435	100.0
Sep 09	52.3		80.26		41.99		13,050		6,827		547,926		6	435	100.0
Oct 09	53.1		81.10		43.10		13,485		7,167		581,212		6	435	100.0
Nov 09	47.8		79.15		37.84		13,050		6,239		493,831		6	435	100.0
Dec 09	44.2		79.79		35.28		13,485		5,963		475,774		6	435	100.0
Jan 10	40.8	-6.0	78.89	-2.5	32.16	-8.3	13,485	0.0	5,497	-6.0	433,681	-8.3	6	435	100.0
Feb 10	43.1	-16.5	79.89	0.7	34.40	-15.9	12,180	0.0	5,244	-16.5	418,955	-15.9	6	435	100.0
Mar 10	61.7	-12.5	79.01	-2.9	48.72	-15.1	13,485	0.0	8,315	-12.5	656,999	-15.1	6	435	100.0
Apr 10	58.0	9.8	77.60	-3.6	44.98	5.8	13,050	0.0	7,564	9.8	586,994	5.8	6	435	100.0
May 10	63.2	9.3	77.81	-5.2	49.15	3.7	13,485	0.0	8,518	9.3	662,828	3.7	6	435	100.0
Jun 10	72.7	16.3	80.25	-2.2	58.35	13.7	13,050	0.0	9,489	16.3	761,499	13.7	6	435	100.0
Jul 10	72.2	20.6	78.92	-3.0	56.96	17.0	13,485	0.0	9,734	20.6	768,164	17.0	6	435	100.0
Aug 10	66.5	36.8	77.48	-4.4	51.53	30.8	13,485	0.0	8,969	36.8	694,938	30.8	6	435	100.0
Sep 10	66.5	27.1	77.28	-3.7	51.40	22.4	13,050	0.0	8,680	27.1	670,821	22.4	6	435	100.0
Oct 10	68.6	29.0	78.83	-2.8	54.05	25.4	13,485	0.0	9,247	29.0	728,901	25.4	6	435	100.0
Nov 10	68.0	42.2	79.54	0.5	54.08	42.9	13,050	0.0	8,872	42.2	705,690	42.9	6	435	100.0
Dec 10	59.6	34.8	77.07	-3.4	45.93	30.2	13,485	0.0	8,036	34.8	619,334	30.2	6	435	100.0
Jan 11	57.5	41.0	77.01	-2.4	44.25	37.6	13,485	0.0	7,749	41.0	596,761	37.6	6	435	100.0
Feb 11	64.7	50.2	78.13	-2.2	50.52	46.9	12,180	0.0	7,876	50.2	615,384	46.9	6	435	100.0
Mar 11	79.9	29.6	78.94	-0.1	63.06	29.4	13,485	0.0	10,773	29.6	850,407	29.4	6	435	100.0
Apr 11	76.6	32.2	78.79	1.5	60.38	34.2	13,080	0.2	10,023	32.5	789,709	34.5	6	436	100.0
May 11	82.1	30.0	80.22	3.1	65.88	34.0	13,516	0.2	11,100	30.3	890,479	34.3	6	436	100.0
Jun 11	90.6	24.6	82.86	3.3	75.07	28.6	13,080	0.2	11,850	24.9	981,907	28.9	6	436	100.0
Jul 11	83.8	16.1	83.54	5.9	70.00	22.9	13,516	0.2	11,325	16.3	946,114	23.2	6	436	100.0
Aug 11	83.3	25.3	82.71	6.8	68.91	33.7	13,516	0.2	11,260	25.5	931,358	34.0	6	436	100.0
Sep 11	78.3	17.7	80.76	4.5	63.24	23.0	13,080	0.2	10,243	18.0	827,191	23.3	6	436	100.0
Oct 11	81.9	19.4	81.56	3.5	66.79	23.6	13,516	0.2	11,068	19.7	902,730	23.8	6	436	100.0
Nov 11	76.4	12.3	82.67	3.9	63.14	16.8	13,080	0.2	9,990	12.6	825,907	17.0	6	436	100.0
Dec 11	80.1	34.3	79.88	3.6	63.95	39.2	13,516	0.2	10,821	34.7	864,355	39.6	6	436	100.0
Jan 12	75.6	31.6	81.63	6.0	61.73	39.5	13,516	0.2	10,222	31.9	834,378	39.8	6	436	100.0
Feb 12	75.3	16.5	82.28	5.3	61.99	22.7	12,208	0.2	9,198	16.8	756,815	23.0	6	436	100.0
Mar 12	88.6	10.9	83.23	5.4	73.76	17.0	13,516	0.2	11,978	11.2	996,972	17.2	6	436	100.0
Apr 12	86.4	12.8	83.73	6.3	72.37	19.9	13,080	0.0	11,304	12.8	946,538	19.9	6	436	100.0
May 12	94.0	14.5	86.23	7.5	81.06	23.0	13,516	0.0	12,706	14.5	1,095,649	23.0	6	436	100.0
Jun 12	97.7	7.9	88.67	7.0	86.67	15.4	13,080	0.0	12,785	7.9	1,133,594	15.4	6	436	100.0
Jul 12	89.8	7.2	90.47	8.3	81.28	16.1	13,516	0.0	12,143	7.2	1,098,579	16.1	6	436	100.0
Aug 12	91.1	9.4	88.84	7.4	80.94	17.5	13,516	0.0	12,313	9.4	1,093,937	17.5	6	436	100.0
Sep 12	80.3	2.5	88.13	9.1	70.78	11.9	13,080	0.0	10,504	2.5	925,766	11.9	6	436	100.0
Oct 12	84.6	3.3	87.62	7.4	74.10	10.9	13,516	0.0	11,430	3.3	1,001,498	10.9	6	436	100.0
Nov 12	80.0	4.8	86.06	4.1	68.88	9.1	13,080	0.0	10,470	4.8	900,997	9.1	6	436	100.0
Dec 12	72.7	-9.2	85.83	7.4	62.38	-2.5	13,516	0.0	9,823	-9.2	843,065	-2.5	6	436	100.0
Jan 13	72.9	-3.7	85.57	4.8	62.34	1.0	13,516	0.0	9,847	-3.7	842,580	1.0	6	436	100.0

Tab 8 - Raw Data

Yukon, OK Area Selected Properties
 Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue		Census & Sample %		
	This Year	% Chg	Census Props	Census Rooms	% Rooms STAR Participants										
Feb 13	74.8	-0.7	84.36	2.5	63.13	1.8	12,208	0.0	9,135	-0.7	770,663	1.8	6	436	100.0
Mar 13	79.5	-10.3	84.95	2.1	67.51	-8.5	13,516	0.0	10,741	-10.3	912,440	-8.5	6	436	100.0
Apr 13	80.3	-7.1	86.49	3.3	69.44	-4.0	15,450	18.1	12,403	9.7	1,072,779	13.3	7	515	84.7
May 13	82.3	-12.4	90.70	5.2	74.67	-7.9	15,965	18.1	13,144	3.4	1,192,111	8.8	7	515	100.0
Jun 13	93.5	-4.3	93.23	5.1	87.16	0.6	15,450	18.1	14,445	13.0	1,346,681	18.8	7	515	100.0
Jul 13	86.5	-3.7	89.90	-0.6	77.79	-4.3	15,965	18.1	13,814	13.8	1,241,887	13.0	7	515	100.0
Aug 13	84.9	-6.8	91.12	2.6	77.37	-4.4	15,965	18.1	13,556	10.1	1,235,209	12.9	7	515	100.0
Sep 13	79.8	-0.6	90.54	2.7	72.27	2.1	15,450	18.1	12,333	17.4	1,116,612	20.6	7	515	100.0
Oct 13	75.7	-10.5	90.12	2.8	68.23	-7.9	15,965	18.1	12,088	5.8	1,089,316	8.8	7	515	100.0
Nov 13	71.2	-11.0	89.00	3.4	63.40	-8.0	15,450	18.1	11,006	5.1	979,514	8.7	7	515	100.0
Dec 13	63.3	-12.9	89.36	4.1	56.55	-9.3	15,965	18.1	10,102	2.8	902,759	7.1	7	515	100.0
Jan 14	67.0	-8.1	91.10	6.5	61.01	-2.1	15,965	18.1	10,693	8.6	974,099	15.6	7	515	100.0
Feb 14	68.8	-8.0	89.88	6.5	61.87	-2.0	14,420	18.1	9,926	8.7	892,189	15.8	7	515	100.0
Mar 14	83.2	4.7	91.00	7.1	75.69	12.1	15,965	18.1	13,279	23.6	1,208,365	32.4	7	515	100.0
Apr 14	65.6	-18.3	90.45	4.6	59.30	-14.6	18,270	18.3	11,978	-3.4	1,083,412	1.0	8	609	100.0
May 14	75.7	-8.1	92.46	1.9	69.95	-6.3	18,879	18.3	14,282	8.7	1,320,553	10.8	8	609	100.0
Jun 14	77.5	-17.1	91.55	-1.8	70.95	-18.6	18,270	18.3	14,159	-2.0	1,296,319	-3.7	8	609	100.0
Jul 14	80.7	-6.7	91.68	2.0	74.01	-4.9	18,879	18.3	15,240	10.3	1,397,256	12.5	8	609	100.0
Aug 14	76.2	-10.3	92.11	1.1	70.18	-9.3	18,879	18.3	14,384	6.1	1,324,885	7.3	8	609	100.0
Sep 14	77.3	-3.2	93.24	3.0	72.08	-0.3	18,270	18.3	14,123	14.5	1,316,886	17.9	8	609	100.0
Oct 14	85.1	12.3	93.68	4.0	79.69	16.8	18,879	18.3	16,059	32.9	1,504,485	38.1	8	609	100.0
Nov 14	73.7	3.4	92.61	4.1	68.23	7.6	18,270	18.3	13,461	22.3	1,246,592	27.3	8	609	100.0
Dec 14	69.1	9.2	92.32	3.3	63.78	12.8	18,879	18.3	13,043	29.1	1,204,066	33.4	8	609	100.0
Jan 15	63.8	-4.8	94.62	3.9	60.37	-1.1	18,879	18.3	12,044	12.6	1,139,643	17.0	8	609	100.0
Feb 15	60.5	-12.1	94.09	4.7	56.94	-8.0	17,052	18.3	10,319	4.0	970,903	8.8	8	609	100.0
Mar 15	82.6	-0.7	94.91	4.3	78.38	3.6	18,879	18.3	15,590	17.4	1,479,682	22.5	8	609	100.0
Apr 15	73.9	12.7	93.85	3.8	69.36	17.0	18,270	0.0	13,502	12.7	1,267,145	17.0	8	609	100.0
May 15	80.7	6.7	93.07	0.7	75.13	7.4	18,879	0.0	15,239	6.7	1,418,349	7.4	8	609	100.0

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Tab 9 - Classic

Yukon, OK Area Selected Properties
 Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue		Census & Sample %		
	This Year	% Chg	This Year	% Chg	Census Props	Census Rooms	% Rooms STAR Participants								
Jan 09	43.3		80.95		35.09		13,485		5,845		473,178		6	435	100.0
Feb 09	51.6		79.35		40.91		12,180		6,280		498,300		6	435	100.0
Mar 09	70.5		81.40		57.39		13,485		9,508		773,932		6	435	100.0
Apr 09	52.8		80.48		42.50		13,050		6,891		554,584		6	435	100.0
May 09	57.8		82.08		47.42		13,485		7,790		639,431		6	435	100.0
Jun 09	62.5		82.06		51.32		13,050		8,161		669,730		6	435	100.0
Jul 09	59.9		81.33		48.70		13,485		8,074		656,662		6	435	100.0
Aug 09	48.6		81.03		39.40		13,485		6,557		531,314		6	435	100.0
Sep 09	52.3		80.26		41.99		13,050		6,827		547,926		6	435	100.0
Oct 09	53.1		81.10		43.10		13,485		7,167		581,212		6	435	100.0
Nov 09	47.8		79.15		37.84		13,050		6,239		493,831		6	435	100.0
Dec 09	44.2		79.79		35.28		13,485		5,963		475,774		6	435	100.0
May YTD 2009	55.3		80.94		44.75		65,685		36,314		2,939,425				
Total 2009	53.7		80.84		43.43		158,775		85,302		6,895,874				
Jan 10	40.8	-6.0	78.89	-2.5	32.16	-8.3	13,485	0.0	5,497	-6.0	433,681	-8.3	6	435	100.0
Feb 10	43.1	-16.5	79.89	0.7	34.40	-15.9	12,180	0.0	5,244	-16.5	418,955	-15.9	6	435	100.0
Mar 10	61.7	-12.5	79.01	-2.9	48.72	-15.1	13,485	0.0	8,315	-12.5	656,999	-15.1	6	435	100.0
Apr 10	58.0	9.8	77.60	-3.6	44.98	5.8	13,050	0.0	7,564	9.8	586,994	5.8	6	435	100.0
May 10	63.2	9.3	77.81	-5.2	49.15	3.7	13,485	0.0	8,518	9.3	662,828	3.7	6	435	100.0
Jun 10	72.7	16.3	80.25	-2.2	58.35	13.7	13,050	0.0	9,489	16.3	761,499	13.7	6	435	100.0
Jul 10	72.2	20.6	78.92	-3.0	56.96	17.0	13,485	0.0	9,734	20.6	768,164	17.0	6	435	100.0
Aug 10	66.5	36.8	77.48	-4.4	51.53	30.8	13,485	0.0	8,969	36.8	694,938	30.8	6	435	100.0
Sep 10	66.5	27.1	77.28	-3.7	51.40	22.4	13,050	0.0	8,680	27.1	670,821	22.4	6	435	100.0
Oct 10	68.6	29.0	78.83	-2.8	54.05	25.4	13,485	0.0	9,247	29.0	728,901	25.4	6	435	100.0
Nov 10	68.0	42.2	79.54	0.5	54.08	42.9	13,050	0.0	8,872	42.2	705,690	42.9	6	435	100.0
Dec 10	59.6	34.8	77.07	-3.4	45.93	30.2	13,485	0.0	8,036	34.8	619,334	30.2	6	435	100.0
May YTD 2010	53.5	-3.2	78.53	-3.0	42.01	-6.1	65,685	0.0	35,138	-3.2	2,759,457	-6.1			
Total 2010	61.8	15.1	78.53	-2.9	48.55	11.8	158,775	0.0	98,165	15.1	7,708,804	11.8			
Jan 11	57.5	41.0	77.01	-2.4	44.25	37.6	13,485	0.0	7,749	41.0	596,761	37.6	6	435	100.0
Feb 11	64.7	50.2	78.13	-2.2	50.52	46.9	12,180	0.0	7,876	50.2	615,384	46.9	6	435	100.0
Mar 11	79.9	29.6	78.94	-0.1	63.06	29.4	13,485	0.0	10,773	29.6	850,407	29.4	6	435	100.0
Apr 11	76.6	32.2	78.79	1.5	60.38	34.2	13,080	0.2	10,023	32.5	789,709	34.5	6	436	100.0
May 11	82.1	30.0	80.22	3.1	65.88	34.0	13,516	0.2	11,100	30.3	890,479	34.3	6	436	100.0
Jun 11	90.6	24.6	82.86	3.3	75.07	28.6	13,080	0.2	11,850	24.9	981,907	28.9	6	436	100.0
Jul 11	83.8	16.1	83.54	5.9	70.00	22.9	13,516	0.2	11,325	16.3	946,114	23.2	6	436	100.0
Aug 11	83.3	25.3	82.71	6.8	68.91	33.7	13,516	0.2	11,260	25.5	931,358	34.0	6	436	100.0
Sep 11	78.3	17.7	80.76	4.5	63.24	23.0	13,080	0.2	10,243	18.0	827,191	23.3	6	436	100.0
Oct 11	81.9	19.4	81.56	3.5	66.79	23.6	13,516	0.2	11,068	19.7	902,730	23.8	6	436	100.0
Nov 11	76.4	12.3	82.67	3.9	63.14	16.8	13,080	0.2	9,990	12.6	825,907	17.0	6	436	100.0
Dec 11	80.1	34.3	79.88	3.6	63.95	39.2	13,516	0.2	10,821	34.7	864,355	39.6	6	436	100.0
May YTD 2011	72.3	35.1	78.76	0.3	56.93	35.5	65,746	0.1	47,521	35.2	3,742,740	35.6			
Total 2011	78.0	26.2	80.77	2.9	63.01	29.8	159,050	0.2	124,078	26.4	10,022,302	30.0			
Jan 12	75.6	31.6	81.63	6.0	61.73	39.5	13,516	0.2	10,222	31.9	834,378	39.8	6	436	100.0
Feb 12	75.3	16.5	82.28	5.3	61.99	22.7	12,208	0.2	9,198	16.8	756,815	23.0	6	436	100.0
Mar 12	88.6	10.9	83.23	5.4	73.76	17.0	13,516	0.2	11,978	11.2	996,972	17.2	6	436	100.0
Apr 12	86.4	12.8	83.73	6.3	72.37	19.9	13,080	0.0	11,304	12.8	946,538	19.9	6	436	100.0
May 12	94.0	14.5	86.23	7.5	81.06	23.0	13,516	0.0	12,706	14.5	1,095,649	23.0	6	436	100.0
Jun 12	97.7	7.9	88.67	7.0	86.67	15.4	13,080	0.0	12,785	7.9	1,133,594	15.4	6	436	100.0
Jul 12	89.8	7.2	90.47	8.3	81.28	16.1	13,516	0.0	12,143	7.2	1,098,579	16.1	6	436	100.0
Aug 12	91.1	9.4	88.84	7.4	80.94	17.5	13,516	0.0	12,313	9.4	1,093,937	17.5	6	436	100.0
Sep 12	80.3	2.5	88.13	9.1	70.78	11.9	13,080	0.0	10,504	2.5	925,766	11.9	6	436	100.0
Oct 12	84.6	3.3	87.62	7.4	74.10	10.9	13,516	0.0	11,430	3.3	1,001,498	10.9	6	436	100.0
Nov 12	80.0	4.8	86.06	4.1	68.88	9.1	13,080	0.0	10,470	4.8	900,997	9.1	6	436	100.0

Tab 9 - Classic

Yukon, OK Area Selected Properties
 Job Number: 689247_SADIM Staff: SS Created: June 30, 2015

Date	Occupancy		ADR		RevPar		Supply		Demand		Revenue		Census & Sample %		
	This Year	% Chg	This Year	% Chg	Census Props	Census Rooms	% Rooms STAR Participants								
Dec 12	72.7	-9.2	85.83	7.4	62.38	-2.5	13,516	0.0	9,823	-9.2	843,065	-2.5	6	436	100.0
May YTD 2012	84.2	16.4	83.57	6.1	70.33	23.5	65,836	0.1	55,408	16.6	4,630,352	23.7			
Total 2012	84.8	8.6	86.21	6.7	73.07	16.0	159,140	0.1	134,876	8.7	11,627,788	16.0			
Jan 13	72.9	-3.7	85.57	4.8	62.34	1.0	13,516	0.0	9,847	-3.7	842,580	1.0	6	436	100.0
Feb 13	74.8	-0.7	84.36	2.5	63.13	1.8	12,208	0.0	9,135	-0.7	770,663	1.8	6	436	100.0
Mar 13	79.5	-10.3	84.95	2.1	67.51	-8.5	13,516	0.0	10,741	-10.3	912,440	-8.5	6	436	100.0
Apr 13	80.3	-7.1	86.49	3.3	69.44	-4.0	15,450	18.1	12,403	9.7	1,072,779	13.3	7	515	84.7
May 13	82.3	-12.4	90.70	5.2	74.67	-7.9	15,965	18.1	13,144	3.4	1,192,111	8.8	7	515	100.0
Jun 13	93.5	-4.3	93.23	5.1	87.16	0.6	15,450	18.1	14,445	13.0	1,346,681	18.8	7	515	100.0
Jul 13	86.5	-3.7	89.90	-0.6	77.79	-4.3	15,965	18.1	13,814	13.8	1,241,887	13.0	7	515	100.0
Aug 13	84.9	-6.8	91.12	2.6	77.37	-4.4	15,965	18.1	13,556	10.1	1,235,209	12.9	7	515	100.0
Sep 13	79.8	-0.6	90.54	2.7	72.27	2.1	15,450	18.1	12,333	17.4	1,116,612	20.6	7	515	100.0
Oct 13	75.7	-10.5	90.12	2.8	68.23	-7.9	15,965	18.1	12,088	5.8	1,089,316	8.8	7	515	100.0
Nov 13	71.2	-11.0	89.00	3.4	63.40	-8.0	15,450	18.1	11,006	5.1	979,514	8.7	7	515	100.0
Dec 13	63.3	-12.9	89.36	4.1	56.55	-9.3	15,965	18.1	10,102	2.8	902,759	7.1	7	515	100.0
May YTD 2013	78.2	-7.1	86.68	3.7	67.80	-3.6	70,655	7.3	55,270	-0.2	4,790,573	3.5			
Total 2013	78.9	-7.0	89.07	3.3	70.23	-3.9	180,865	13.7	142,614	5.7	12,702,551	9.2			
Jan 14	67.0	-8.1	91.10	6.5	61.01	-2.1	15,965	18.1	10,693	8.6	974,099	15.6	7	515	100.0
Feb 14	68.8	-8.0	89.88	6.5	61.87	-2.0	14,420	18.1	9,926	8.7	892,189	15.8	7	515	100.0
Mar 14	83.2	4.7	91.00	7.1	75.69	12.1	15,965	18.1	13,279	23.6	1,208,365	32.4	7	515	100.0
Apr 14	65.6	-18.3	90.45	4.6	59.30	-14.6	18,270	18.3	11,978	-3.4	1,083,412	1.0	8	609	100.0
May 14	75.7	-8.1	92.46	1.9	69.95	-6.3	18,879	18.3	14,282	8.7	1,320,553	10.8	8	609	100.0
Jun 14	77.5	-17.1	91.55	-1.8	70.95	-18.6	18,270	18.3	14,159	-2.0	1,296,319	-3.7	8	609	100.0
Jul 14	80.7	-6.7	91.68	2.0	74.01	-4.9	18,879	18.3	15,240	10.3	1,397,256	12.5	8	609	100.0
Aug 14	76.2	-10.3	92.11	1.1	70.18	-9.3	18,879	18.3	14,384	6.1	1,324,885	7.3	8	609	100.0
Sep 14	77.3	-3.2	93.24	3.0	72.08	-0.3	18,270	18.3	14,123	14.5	1,316,886	17.9	8	609	100.0
Oct 14	85.1	12.3	93.68	4.0	79.69	16.8	18,879	18.3	16,059	32.9	1,504,485	38.1	8	609	100.0
Nov 14	73.7	3.4	92.61	4.1	68.23	7.6	18,270	18.3	13,461	22.3	1,246,592	27.3	8	609	100.0
Dec 14	69.1	9.2	92.32	3.3	63.78	12.8	18,879	18.3	13,043	29.1	1,204,066	33.4	8	609	100.0
May YTD 2014	72.0	-7.9	91.07	5.1	65.61	-3.2	83,499	18.2	60,158	8.8	5,478,618	14.4			
Total 2014	75.1	-4.7	91.95	3.2	69.07	-1.7	213,825	18.2	160,627	12.6	14,769,107	16.3			
Jan 15	63.8	-4.8	94.62	3.9	60.37	-1.1	18,879	18.3	12,044	12.6	1,139,643	17.0	8	609	100.0
Feb 15	60.5	-12.1	94.09	4.7	56.94	-8.0	17,052	18.3	10,319	4.0	970,903	8.8	8	609	100.0
Mar 15	82.6	-0.7	94.91	4.3	78.38	3.6	18,879	18.3	15,590	17.4	1,479,682	22.5	8	609	100.0
Apr 15	73.9	12.7	93.85	3.8	69.36	17.0	18,270	0.0	13,502	12.7	1,267,145	17.0	8	609	100.0
May 15	80.7	6.7	93.07	0.7	75.13	7.4	18,879	0.0	15,239	6.7	1,418,349	7.4	8	609	100.0
May YTD 2015	72.5	0.7	94.10	3.3	68.24	4.0	91,959	10.1	66,694	10.9	6,275,722	14.5			

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Tab 11 - Help

Methodology

While virtually every chain in the United States provides STR with data on almost all of their properties, there are still some hotels that don't submit data. But we've got you covered.

Every year we examine guidebook listings and hotel directories for information on hotels that don't provide us with data. We don't stop there. We call each hotel in our database every year to obtain "published" rates for multiple categories. Based on this information we group all hotels - those that report data and those that don't - into groupings based off of price level and geographic proximity. We then estimate the non-respondents based off of nearby hotels with similar price levels.

Similarly, we sometimes obtain monthly data from a property, but not daily data. We use a similar process. We take the monthly data that the property has provided, and distribute it to the individual days based on the revenue and demand distribution patterns of similar hotels in the same location.

We believe it imperative to perform this analysis in order to provide interested parties with our best estimate of total lodging demand and room revenue on their areas of interest. Armed with this information a more informed decision can be made.

Glossary

ADR (Average Daily Rate)

Room revenue divided by rooms sold, displayed as the average rental rate for a single room.

Affiliation Date

Date the property affiliated with current chain/flag

Census (Properties and Rooms)

The number of properties and rooms that exist within the selected property set or segment.

Change in Rooms

Indicator of whether or not an individual hotel has added or removed rooms from their inventory.

Exchange Rate

The factor used to convert revenue from U.S. Dollars to the local currency. The exchange rate data is obtained from Oanda.com. Any aggregated number in the report (YTD, Running 3 month, Running 12 month) uses the exchange rate of each relative month when calculating the data.

Extended Historical Trend

Data on selected properties or segments starting in 2000.

Demand (Rooms Sold)

The number of rooms sold (excludes complimentary rooms).

Full Historical Trend

Data on selected properties or segments starting in 1987.

Occupancy

Rooms sold divided by rooms available. Occupancy is always displayed as a percentage of rooms occupied.

Open Date

Date the property opened as a lodging establishment.

Percent Change

Amount of growth, up, flat, or down from the same period last year (month, ytd, three months, twelve months). Calculated as $((TY-LY)/LY) * "100"$.

Revenue (Room Revenue)

Total room revenue generated from the sale or rental of rooms.

RevPAR (Revenue Per Available Room)

Room revenue divided by rooms available

Sample % (Rooms)

The % of rooms from which STR receives data. Calculated as $(\text{Sample Rooms}/\text{Census Rooms}) * "100"$.

Standard Historical Trend

Data on selected properties or segments starting in 2005.

STR Code

Smith Travel Research's proprietary numbering system. Each hotel in the lodging census has a unique STR code.

Supply (Rooms Available)

The number of rooms times the number of days in the period.

Twelve Month Moving Average

The value of any given month is computed by taking the value of that month and the values of the eleven preceding months, adding them together and dividing by twelve.

Year to Date

Tab 12 - Terms and Conditions

Before purchasing this product you agreed to the following terms and conditions.

In consideration of the mutual promises contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, STR, Inc. ("STR"), STR Global, Ltd. ("STRG"), and the licensee identified elsewhere in this Agreement ("Licensee") agree as follows:

1. LICENSE

1.1 Definitions.

(a) "Agreement" means these Standard Terms and Conditions and any additional terms specifically set out in writing in the document(s) (if any) to which these Standard Terms and Conditions are attached or in which they are incorporated by reference, and, if applicable, any additional terms specifically set out in writing in any Schedule attached hereto.

(b) "Licensed Materials" means the newsletters, reports, databases or other information resources, and all lodging industry data contained therein, provided to Licensee hereunder.

1.2 Grant of License. Subject to the terms and conditions of this Agreement, and except as may be expressly permitted elsewhere in this Agreement, STR hereby grants to Licensee a non-exclusive, non-transferable, indivisible, non-sublicensable license to use, copy, manipulate and extract data from the Licensed Materials for its own INTERNAL business purposes only.

1.3 Copies. Except as expressly permitted elsewhere in this Agreement, Licensee may make and maintain no more than two (2) copies of any Licensed Materials.

1.4 No Service Bureau Use. Licensee is prohibited from using the Licensed Materials in any way in connection with any service bureau or similar services. "Service bureau" means the processing of input data that is supplied by one or more third parties and the generation of output data (in the form of reports, charts, graphs or other pictorial representations, or the like) that is sold or licensed to any third parties.

1.5 No Distribution to Third Parties. Except as expressly permitted in this Agreement, Licensee is prohibited from distributing, republishing or otherwise making the Licensed Materials or any part thereof (including any excerpts of the data and any manipulations of the data) available in any form whatsoever to any third party, other than Licensee's accountants, attorneys, marketing professionals or other professional advisors who are bound by a duty of confidentiality not to disclose such information.

1.6 Security. Licensee shall use commercially reasonable efforts to protect against unauthorized access to the Licensed Materials.

1.7 Reservation of Rights. Licensee has no rights in connection with the Licensed Materials other than those rights expressly enumerated herein. All rights to the Licensed Materials not expressly enumerated herein are reserved to STR.

2. DISCLAIMERS AND LIMITATIONS OF LIABILITY

2.1 Disclaimer of Warranties. The licensed materials are provided to the licensee on an "as is" and "as available" basis. STR makes no representations or warranties of any kind, express or implied, with respect to the licensed materials, the services provided or the results of use thereof. Without limiting the foregoing, STR does not warrant that the licensed materials, the services provided or the use thereof are or will be accurate, error-free or uninterrupted. STR makes no implied warranties, including without limitation, any implied warranty of merchantability, noninfringement or fitness for any particular purpose or arising by usage of trade, course of dealing, course of performance or otherwise.

2.2 Disclaimers. STR shall have no liability with respect to its obligations under this agreement or otherwise for consequential, exemplary, special, incidental, or punitive damages even if STR has been advised of the possibility of such damages. Furthermore, STR shall have no liability whatsoever for any claim relating in any way to any decision made or action taken by licensee in reliance upon the licensed materials.

2.3 Limitation of Liability. STR's total liability to licensee for any reason and upon any cause of action including without limitation, infringement, breach of contract, negligence, strict liability, misrepresentations, and other torts, shall be limited to all fees paid to STR by the licensee during the twelve month period preceding the date on which such cause of action first arose.

3. MISCELLANEOUS

3.1 Liquidated Damages. In the event of a violation of Section 1.5 of these Standard Terms and Conditions, Licensee shall be required to pay STR an amount equal to the sum of (i) the highest aggregate price that STR, in accordance with its then-current published prices, could have charged the unauthorized recipients for the Licensed Materials that are the subject of the violation, and (ii) the full price of the lowest level of republishing rights that Licensee would have been required to purchase from STR in order to have the right to make the unauthorized distribution, regardless of whether Licensee has previously paid for any lower level of republishing rights, and (iii) fifteen percent (15%) of the total of the previous two items. This provision shall survive indefinitely the expiration or termination of this Agreement for any reason.

3.2 Obligations on Termination. Within thirty (30) days of the termination or expiration of this Agreement for any reason, Licensee shall cease all use of the Licensed Materials and shall return or destroy, at STR's option, all copies of the Licensed Materials and all other information relating thereto in Licensee's possession or control as of the such date. This provision shall survive indefinitely the expiration or termination of this Agreement for any reason.

3.3 Governing Law; Jurisdiction and Venue. This Agreement shall be governed by the substantive laws of the State of Tennessee, without regard to its or any other jurisdiction's laws governing conflicts of law. Any claims or actions regarding or arising out of this Agreement shall be brought exclusively in a court of competent jurisdiction located in Nashville, Tennessee, and the parties expressly consent to personal jurisdiction thereof. The parties also expressly waive any objections to venue.

3.4 Assignment. Licensee is prohibited from assigning this Agreement or delegating any of its duties under this Agreement without the prior written consent of STR.

3.5 Independent Relationship. The relationship between the parties is that of an independent contractor. Nothing in this Agreement shall be deemed to create an employer/employee, principal/agent, partnership or joint venture relationship.

3.6 Notices. All notices required or permitted to be given hereunder shall be in writing and shall be deemed given i) when delivered in person, at the time of such delivery; ii) when delivered by facsimile transmission or e-mail, at the time of transmission (provided, however, that notice delivered by facsimile transmission shall only be effective if such notice is also delivered by hand or deposited in the United States mail, postage prepaid, registered, certified or express mail or by courier service within two (2) business days after its delivery by facsimile transmission); iii) when delivered by a courier service or by express mail, at the time of receipt; or iv) five (5) business days after being deposited in the United States mail, postage prepaid, registered or certified mail, addressed (in any such case) to the addresses listed on the first page of this Agreement or to such other address as either party may notify the other in writing.

3.7 Waiver. No waiver of any breach of this Agreement will be deemed to constitute a waiver of any subsequent breach of the same or any other provision.

3.8 Entire Agreement. This Agreement constitutes the entire agreement of the parties with respect to the matters described herein, superseding in all respects any and all prior proposals, negotiations, understandings and other agreements, oral or written, between the parties.

3.9 Amendment. This Agreement may be amended only by the written agreement of both parties.

3.10 Recovery of Litigation Costs. If any legal action or other proceeding is brought for the enforcement of this Agreement, or because of an alleged dispute, breach, default or misrepresentation in connection with any of the provisions of this Agreement, the successful or prevailing party or parties shall be entitled to recover reasonable attorneys' fees and other costs incurred in that action or proceeding, in addition to any other relief to which it or they may be entitled.

3.11 Injunctive Relief. The parties agree that, in addition to any other rights or remedies which the other or STR may have, any party alleging breach or threatened breach of this Agreement will be entitled to such equitable and injunctive relief as may be available from any court of competent jurisdiction to restrain the other from breaching or threatening to breach any of the provisions of this Section, without posting bond or other surety.

3.12 Notice of Unauthorized Access. Licensee shall notify STR immediately upon Licensee's becoming aware of any facts indicating that a third party may have obtained or may be about to obtain unauthorized access to the Licensed Materials, and shall fully cooperate with STR in its efforts to mitigate the damages caused by any such breach or potential breach.

3.13 Conflicting Provisions. In the event that any provision of these Standard Terms and Conditions directly conflicts with any other provision of the Agreement, the conflicting terms of such other provision shall control.

3.14 Remedies. In addition to any other rights or remedies that STR may have, in the event of any termination by STR on account of a breach by Licensee, STR may, without refund, immediately terminate and discontinue any right of Licensee to receive additional Licensed Materials from STR.

**YUKON ECONOMIC DEVELOPMENT AUTHORITY
FRISCO ROAD TIF PROJECTED BUDGET FY15-16**

Financial Activity Report - August 2015

TIF DISTRICT REVENUES

Account Number	Tax Revenue	2014-2015 Estimated	2014-2015 Actual	2015-2016 Estimated	Current Monthly Collection	2015-2016 Total
	Sales Tax	350,000.00	202,191.71	252,000.00	17,485.34	35,600.59
	Use Tax	30,000.00	0	15,000.00	0	0
	Hotel/Motel Tax	0	0	0	0	0
	Total	380,000.00	202,191.71	267,000.00	17,485.34	35,600.59

*2015-2016 Estimated Sales Tax Revenue derived from Jan.-Jul. 2015 revenue, doubled

TIF DISTRICT EXPENDITURE

Account Number	Expenditure	2014-2015 Estimated	2014-2015 Actual	2015-2016 Estimated	2015-2016 YTD Actual	Project Balance
Public Improvements						
	Extension of Health Center Parkway	300,000.00	0	1,308,281.91	0	-
	Total	300,000.00	0	1,308,281.91	0	25,000,000.00

Total Public Improvement Budget- \$25,000,000.00

Development Assistance						
	NA	0	0	0	0	
	Total	0	0	0	0	10,000,000.00

Total Development Assistance Budget - \$10,000,000.00

Project Implementation						
	*Professional Services - Review Prairie West Master Plan	30,000.00	0	30,000.00	0	
	Total	30,000.00	0	30,000.00	0	1,000,000.00

Total Project Implementation Budget - \$1,000,000.00

Program Contingency						
	NA	0	0	0	0	
	Total	0	0	0	0	1,000,000.00

Total	330,000.00	0	1,338,281.91	0	37,000,000.00
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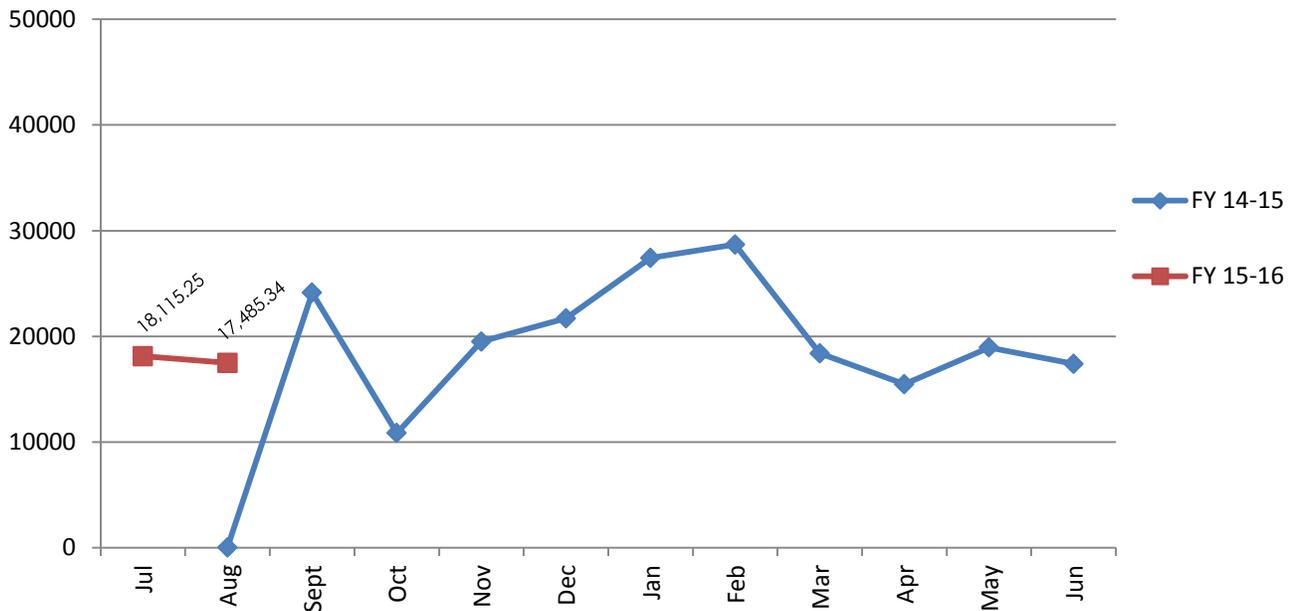
Total budget - \$37,000,000.00

**YUKON ECONOMIC DEVELOPMENT AUTHORITY
FRISCO ROAD TIF PROJECTED BUDGET FY15-16**

ELIGIBLE EXPENSES

Project Number	Pending Obligation	2014-2015 Proposed	2014-2015 Actual	2015-2016 Proposed	2015-2016 YTD Actual	Remaining Balance
30715(04) (ODOT)	Phase 1 design-I40/Frisco	750,000.00	0	750,000.00	0	0
30715(04) (ODOT)	Phase 2 design-I40/Frisco	965,000.00	0	965,000.00	0	0
30715(04) (ODOT)	Construction of I40/Frisco Road	5,600,000.00	0	5,600,000.00	0	0
E232.00 (City/Triad)	Engineering for Health Center Parkway/Prairie West Boulevard	124,560.00	0	124,560.00	0	0
Total		7,439,560.00	0	7,439,560.00	0	0

**TIF District Revenues - FY Comparison
FY 14-15 - FY 15-16YTD**





FINANCE DEPARTMENT

DATE: August 14, 2015
FROM: J. I. Johnson, City Treasurer
TO: Grayson Bottom, City Manager
RE: August 2015 Tax Receipts (June 2015 Sales)

Current Month Receipts

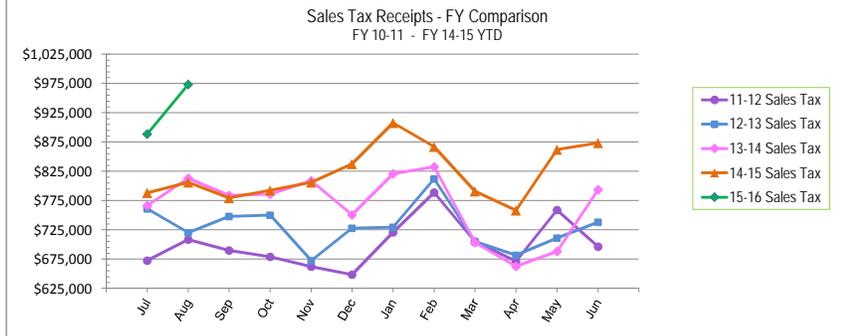
• Sales Tax	\$1,947,276.33
Same Month / Prior Year - Increase	20.78% ↑
YTD-Same Mo / Prior Year - Increase	16.80% ↑
• Use Tax	\$93,517.71
Same Month / Prior Year - Decrease	-33.20% ↓
YTD-Same Mo / Prior Year - Decrease	-33.20% ↓
• Cigarette/Tobacco Tax	\$23,206.82
Same Month / Prior Year - Increase	16.95% ↑
YTD-Same Mo / Prior Year - Decrease	-37.28% ↓
• Excise Tax	\$4,835.56
Same Month / Prior Year - Increase	13.63% ↑
YTD-Same Mo / Prior Year - Increase	7.00% ↑
• TIF Transfer	\$17,485.34
TIF Transfer - YTD	\$35,600.59

Sales Tax Collections

FY 2015-2016

SALES MONTH	REC'D	1996 ST CIP			2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT				2007 ST CIP	TOTAL REC'D	\$ INCR/(DECR) FROM SAME MO PRIOR YEAR	% INCR/(DECR) SAME MO PRIOR YEAR	YTD TOTAL	% INCR/(DECR) YTD-SAME MO FY 2014-2015
		GEN FUND	3/4 CENT	PEST	POLICE RES	GEN EMP RES	FIRE RES	GEN FND RES						
MAY	7/9/2015	888,652.60	333,244.71	333,244.71	122,189.71	111,081.56	99,973.41	111,081.57	111,081.57	1,777,305.13	200,578.14	12.72%	1,777,305.13	12.72%
JUNE	8/10/2015	973,638.20	365,114.31	365,114.31	133,875.22	121,704.76	109,534.29	121,704.77	121,704.77	1,947,276.33	335,021.59	20.78%	3,724,581.46	16.80%
JULY														
AUGUST														
SEPTEMBER														
OCTOBER														
NOVEMBER														
DECEMBER														
JANUARY														
FEBRUARY														
MARCH														
APRIL														
TOTAL		1,862,290.80	698,359.02	698,359.02	256,064.93	232,786.32	209,507.71	232,786.34	232,786.34	3,724,581.46	535,599.73			

TIF Transfer: 17,485.34 TIF Transfer-YTD: 35,600.59



Sales Tax Collections

SALES MONTH	REC'D	1996 ST CIP			2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT				2007 ST CIP	TOTAL REC'D	\$ INCR/(DECR) FROM SAME MO PRIOR YEAR	% INCR/(DECR) SAME MO PRIOR YEAR	YTD TOTAL	% INCR/(DECR) YTD-SAME MO FY 2013-2014
		GEN FUND	3/4 CENT	PEST	POLICE RES	GEN EMP RES	FIRE RES	GEN FND RES						
MAY	7/9/2014	788,363.52	295,636.31	295,636.31	108,399.96	98,545.43	88,690.89	98,545.44	98,545.44	1,576,726.99	43,573.88	2.84%	1,576,726.99	2.84%
JUNE	8/11/2014	806,127.40	302,297.76	302,297.76	110,842.49	100,765.91	90,689.33	100,765.92	100,765.92	1,612,254.74	(13,849.23)	-0.85%	3,188,981.73	0.94%
JULY	9/9/2014	779,367.49	292,262.80	292,262.80	107,163.01	97,420.92	87,678.84	97,420.93	97,420.93	1,558,734.93	(6,843.79)	-0.56%	4,747,716.66	0.44%
AUGUST	10/9/2014	792,512.91	297,192.33	297,192.33	108,970.50	99,064.10	89,157.70	99,064.11	99,064.11	1,585,025.76	13,215.95	0.84%	6,332,742.42	0.54%
SEPTEMBER	11/10/2014	806,313.69	302,367.62	302,367.62	110,868.11	100,789.20	90,710.29	100,789.21	100,789.21	1,612,627.32	(4,908.76)	-0.30%	7,945,369.74	0.37%
OCTOBER	12/8/2014	837,597.80	314,099.16	314,099.16	115,169.67	104,699.71	94,229.75	104,699.72	104,699.72	1,675,195.53	173,136.93	11.53%	9,620,565.27	2.15%
NOVEMBER	1/12/2015	907,834.22	340,437.82	340,437.82	124,827.18	113,479.26	102,131.35	113,479.27	113,479.27	1,815,668.37	173,715.08	10.58%	11,436,233.64	3.40%
DECEMBER	2/9/2015	867,157.59	325,184.09	325,184.09	119,234.14	108,394.68	97,555.23	108,394.70	108,394.70	1,734,315.12	68,776.73	4.13%	13,170,548.76	3.50%
JANUARY	3/6/2015	790,743.14	296,528.67	296,528.67	108,727.16	98,842.88	88,958.60	98,842.89	98,842.89	1,581,486.23	174,363.24	12.39%	14,752,034.99	4.38%
FEBRUARY	4/9/2015	758,216.26	284,331.09	284,331.09	104,254.71	94,777.02	85,299.33	94,777.03	94,777.03	1,516,432.47	191,122.87	14.42%	16,268,467.46	5.24%
MARCH	5/8/2015	862,176.75	323,316.27	323,316.27	118,549.28	107,772.08	96,994.88	107,772.09	107,772.09	1,724,353.44	348,067.14	25.29%	17,992,820.90	6.88%
APRIL	6/8/2015	873,828.59	327,685.71	327,685.71	120,151.41	109,228.56	98,305.71	109,228.57	109,228.57	1,747,657.12	160,190.28	10.09%	19,740,478.02	7.16%
TOTAL		9,870,239.38	3,701,339.63	3,701,339.63	1,357,157.62	1,233,779.75	1,110,401.89	1,233,779.88	1,233,779.88	19,740,478.02	1,318,560.32			

TIF Transfer: 17,395.97 TIF Transfer-YTD: -

Sales Tax Collections

SALES MONTH	REC'D	1996 ST CIP			2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT				2007 ST CIP	TOTAL REC'D	\$ INCR/(DECR) FROM SAME MO PRIOR YEAR	% INCR/(DECR) SAME MO PRIOR YEAR	YTD TOTAL	% INCR/(DECR) YTD-SAME MO FY 2012-2013
		GEN FUND	3/4 CENT	PEST	POLICE RES	GEN EMP RES	FIRE RES	GEN FND RES						
MAY	7/8/2013	766,576.58	287,466.21	287,466.21	105,404.26	95,822.06	86,239.86	95,822.07	95,822.07	1,533,153.11	10,861.47	0.71%	1,533,153.11	0.71%
JUNE	8/8/2013	813,052.02	304,894.49	304,894.49	111,794.63	101,631.49	91,468.35	101,631.50	101,631.50	1,626,103.97	185,679.75	12.89%	3,159,257.08	6.63%
JULY	9/10/2013	783,789.39	293,921.01	293,921.01	107,771.02	97,973.66	88,178.30	97,973.67	97,973.67	1,567,578.72	71,750.99	4.80%	4,726,835.80	6.02%
AUGUST	10/10/2013	785,904.93	294,714.34	294,714.34	108,061.90	98,238.10	88,414.30	98,238.11	98,238.11	1,571,809.81	71,601.37	4.77%	6,296,645.61	5.70%
SEPTEMBER	11/12/2013	808,768.07	303,288.02	303,288.02	111,205.59	101,095.99	90,986.40	101,096.01	101,096.01	1,617,536.08	272,238.57	20.24%	7,916,181.69	8.38%
OCTOBER	12/9/2013	751,029.33	281,635.99	281,635.99	103,266.51	93,878.65	84,490.80	93,878.66	93,878.66	1,502,058.60	45,665.48	3.14%	9,418,240.29	7.51%
NOVEMBER	1/8/2014	820,976.68	307,866.24	307,866.24	112,884.27	102,622.07	92,359.87	102,622.08	102,622.08	1,641,953.29	183,010.92	12.54%	11,060,193.58	8.23%
DECEMBER	2/7/2014	832,769.23	312,288.45	312,288.45	114,505.74	104,096.14	93,686.53	104,096.15	104,096.15	1,665,538.39	41,262.51	2.54%	12,725,731.97	7.45%
JANUARY	3/7/2014	703,561.52	263,835.56	263,835.56	96,739.69	87,945.18	79,150.67	87,945.19	87,945.19	1,407,122.99	(2,605.48)	-0.18%	14,132,854.96	6.64%
FEBRUARY	4/10/2014	662,654.82	248,495.55	248,495.55	91,115.02	82,831.84	74,548.67	82,831.85	82,831.85	1,325,309.60	(38,074.18)	-2.79%	15,458,164.56	5.76%
MARCH	5/12/2014	688,143.18	258,053.68	258,053.68	94,619.67	86,017.89	77,416.10	86,017.89	86,017.89	1,376,286.30	(45,648.83)	-3.21%	16,834,450.86	4.96%
APRIL	6/9/2014	793,733.45	297,650.03	297,650.03	109,138.33	99,216.67	89,295.01	99,216.68	99,216.68	1,587,466.84	111,042.08	7.52%	18,421,917.70	5.18%
TOTAL		9,210,959.20	3,454,109.57	3,454,109.57	1,266,506.61	1,151,369.74	1,036,232.87	1,151,369.86	1,151,369.86	18,421,917.70	906,784.65			

* Correction of Sales Tax collected from Jan 2008-Dec 2010 paid to City of Yukon in error by Mathis Brothers. Total amount to DEDUCT \$290,058.10 with \$145,029.05 deducted each month from April and May 2014 sales tax receipts.

Sales Tax Collections

SALES MONTH	REC'D	1996 ST CIP			2004 PUBLIC EMPLOYEE SALES TAX - 1 CENT				2007 ST CIP	TOTAL REC'D	\$ INCR/(DECR) FROM SAME MO PRIOR YEAR	% INCR/(DECR) SAME MO PRIOR YEAR	YTD TOTAL	% INCR/(DECR) YTD-SAME MO PRIOR YEAR
		GEN FUND	3/4 CENT	PEST	POLICE RES	GEN EMP RES	FIRE RES	GEN FND RES						
MAY	7/9/2012	761,145.85	285,429.68	285,429.68	104,657.53	95,143.22	85,628.90	95,143.23	95,143.23	1,522,291.64	177,312.91	13.18%	1,522,291.64	13.18%
JUNE	8/8/2012	720,212.14	270,079.54	270,079.54	99,029.15	90,026.50	81,023.86	90,026.51	90,026.51	1,440,424.22	23,624.40	1.67%	2,962,715.86	7.28%
JULY	9/7/2012	747,913.89	280,467.70	280,467.70	102,838.14	93,489.22	84,140.31	93,489.23	93,489.23	1,495,827.73	115,827.18	8.39%	4,458,543.59	7.65%
AUGUST	10/15/2012	750,104.25	281,289.08	281,289.08	103,139.31	93,763.02	84,386.72	93,763.03	93,763.03	1,500,208.44	142,248.73	10.48%	5,958,752.03	8.35%
SEPTEMBER	11/8/2012	672,648.78	252,243.28	252,243.28	92,489.19	84,081.09	75,672.98	84,081.09	84,081.09	1,345,297.51	20,598.64	1.55%	7,304,049.54	7.03%
OCTOBER	12/6/2012	728,196.59	273,073.71	273,073.71	100,127.01	91,024.56	81,922.11	91,024.57	91,024.57	1,456,393.12	159,244.29	12.28%	8,760,442.66	7.87%
NOVEMBER	1/8/2013	729,471.21	273,551.69	273,551.69	100,302.27	91,183.89	82,065.51	91,183.90	91,183.90	1,458,942.37	17,038.87	1.18%	10,219,385.03	6.86%
DECEMBER	2/8/2013	812,137.97	304,551.73	304,551.73	111,668.95	101,517.23	91,365.52	101,517.24	101,517.24	1,624,275.88	46,841.30	2.97%	11,843,660.91	6.31%
JANUARY	3/8/2013	704,864.26	264,324.09	264,324.09	96,918.81	88,108.02	79,297.23	88,108.03	88,108.03	1,409,728.47	(1,038.10)	-0.07%	13,253,389.38	5.59%
FEBRUARY	4/8/2013	681,691.92	255,634.46	255,634.46	93,732.62	85,211.48	76,690.34	85,211.49	85,211.49	1,363,383.78	20,952.86	1.56%	14,616,773.16	5.20%
MARCH	5/9/2013	710,967.59	266,612.84	266,612.84	97,758.02	88,870.94	79,983.85	88,870.95	88,870.95	1,421,935.13	(96,283.31)	-6.34%	16,038,708.29	4.06%
APRIL	6/7/2013	738,212.41	276,829.64	276,829.64	101,504.18	92,276.54	83,048.89	92,276.55	92,276.55	1,476,424.76	83,069.27	5.96%	17,515,133.05	4.22%
TOTAL		8,757,566.85	3,284,087.45	3,284,087.45	1,204,165.18	1,094,695.71	985,226.23	1,094,695.82 </						



**NEWS RELEASE FROM
THE CITY OF YUKON**

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08/07/15
FOR IMMEDIATE RELEASE

Health Center Parkway Extension Opens August 28

Yukon residents are invited to witness the grand opening of the extension of Health Center Parkway on August 28 at 9:30 a.m.

The Health Center Parkway extension is 170 acres of prime commercial real estate. The Yukon Economic Development Authority predicts the property will attract many diverse and unique retail offerings.

The grand opening includes a ribbon cutting and will take place at the east entrance to the new roundabout on Health Center Pkwy.

Yukon Economic Development Director Larry Mitchell looks forward to the positive impact this extension will have on Yukon.

"The extension of Health Center Parkway promises to enhance the quality of life for the good of our citizens, visitors, and our city's future," said Mitchell.

In addition to Mitchell, Mayor John Alberts, City Manager Grayson Bottom, and Yukon Economic Development Authority Chairman Ray Wright are attending to celebrate the opening.

Yukon Economic Development is one of Yukon's best departments. Optimism, energy and opportunity inspire the best in everything we do. To learn more about Yukon's best, visit www.cityofyukonok.gov or call 405-354-1895.

